

Prairie Home Cemetery Comparative Summary Sales Report

Reporting Period: 01/01/2021 thru 07/31/2021

| Category / Program | This Year Report Period 01/01/2021 - 07/31/2021 | | Last Year Report Period 01/01/2020 - 07/31/2020 | | This Year Thru Rpt Period 01/01/2021 - 07/31/2021 | | Last Year Thru Rpt Period 01/01/2020 - 07/31/2020 | |
|---|---|----------------------|---|----------------------|---|----------------------|---|----------------------|
| | Qty | Net Sales | Qty | Net Sales | Qty | Net Sales | Qty | Net Sales |
| Prairie Home Cemetery | | | | | | | | |
| At Need Sales | 343 | 161,817.78 | 270 | 146,504.51 | 343 | 161,817.78 | 270 | 146,504.51 |
| Canc. At Need Sales | -4 | -1,209.76 | -1 | -120.00 | -4 | -1,209.76 | -1 | -120.00 |
| Combination | 91 | 74,409.17 | 66 | 54,277.72 | 91 | 74,409.17 | 66 | 54,277.72 |
| Canc. Combination | -1 | -150.00 | -3 | -1,290.00 | -1 | -150.00 | -3 | -1,290.00 |
| PreNeed Sales | 215 | 162,323.45 | 105 | 106,380.75 | 215 | 162,323.45 | 105 | 106,380.75 |
| Canc. PreNeed Sales | -5 | -2,970.00 | -13 | -4,795.00 | -5 | -2,970.00 | -13 | -4,795.00 |
| Totals for Prairie Home Cemetery | 639 | 394,220.64 | 424 | 300,957.98 | 639 | 394,220.64 | 424 | 300,957.98 |
| Report Totals: | 639 | \$ 394,220.64 | 424 | \$ 300,957.98 | 639 | \$ 394,220.64 | 424 | \$ 300,957.98 |