



NATIONAL
Gold Medal Winner

Fees & Charges Schedule 2020 Winter/Spring Session

	<u>2020</u>
<u>Total Classes Program Offered:</u>	467
Youth Classes	329
(119 before/afterschool classes including: (104 days) monthly sessions, (9) day off program, early release, (5) special events and (1) family involvement programs)	
Adult Classes	84
Older Adult Classes	54

FEES & CHARGES SCHEDULE

Winter/Spring 2020

Program	Enrollments		Current Resident Fee	Proposed Resident Fee	Proposed Non-Res. Fee	Proposed Rate per Class	% Change	Last Program Season			Notes
	2018 Season	2019 Season						Revenue	Expenses	Balance	
Preschool Programs											
4K Fox Tale Preschool	30	30	na	na	na	na	na	\$88,654	\$55,167	\$33,487	2018 - 2019 full school year
3K Fox Tale Preschool	48	45	\$66-\$99	\$66-\$99	\$86-\$119	\$16.50	0%	\$12,459	\$10,981	\$1,478	
Mini Masters Art Studio	21	25	\$33	\$33	\$50	\$5.50	0%	\$975	\$350	\$625	
Music Makers	36	46	\$43	\$43	\$63	\$8.20	0%	\$1,871	\$1,496	\$375	
Tumbling Tykes	28	27	\$33	\$33	\$50	\$5.50	0%	\$942	\$432	\$510	
Tumbling Tots	79	63	\$33	\$33	\$50	\$5.50	0%	\$2,036	\$1,396	\$640	
Rolly Polly	70	56	\$33	\$33	\$50	\$5.50	0%	\$1,773	\$964	\$809	
Youth Programs											
Tumbling 1 & 2	71	66	\$33	\$33	\$50	\$5.50	0%	\$2,085	\$1,728	\$357	
Babysitting Training	46	33	\$64	\$64	\$84	\$64	0%	\$2,272	\$1,209	\$1,063	One less offering in 2019
Lifeguarding	n/a	3	\$225	\$225	\$245	\$28	0%	\$675	\$558	\$117	
Childrens Restaurant Ettiquette	New	New	New	\$42	\$62	\$42	0%	New	New	New	
Art and Play Social Skills	New	New	new	\$56	\$76	\$9	New	New	New	New	
Home School Programs											
	30	34									Program at capacity in Fall 19
Art and PE (4-8)			\$70	\$70	\$90	\$6.36	0%				
PE only (4-8 years)			\$40	\$40	\$60	\$3.63	0%				
PE only (9-18 years)			\$55	\$55	\$75	\$5.00	0%				
Art only (4-8 years)			\$40	\$40	\$60	\$3.63	0%				
Art and PE (9-18 yrs)			\$95	\$95	\$115	\$8.64	0%				
Home School Totals								\$2,093	\$1,974	\$119	
Adult Enrichment											
Knitting Beginning	11	13	\$38	\$38	\$57	\$3.70	0%	\$513	\$338	\$175	9 wks in Fall/10 wks W/S
Knitting Continuing	18	12	\$38	\$38	\$57	\$3.70	0%	\$608	\$338	\$270	9 wks in Fall/10 wks W/S
Order in the Court Series											Adult & 55+ classes
Power of Attorney Health Care	25	28	\$0	\$0	\$0	\$0.00	0%	\$0	\$0	\$0	
Power of Attorney Finance	6	11	\$70/\$110	\$85/\$130	\$105/\$150	\$42.50	21%	\$880	\$580	\$300	
Estate Planning	18		\$27	\$27	\$41	\$27.00	0%	\$500	\$400	\$100	
You have Pictures - Now What	11	20	\$18	\$20	\$30	\$20.00	11%	\$450	\$300	\$150	
Old Family Photos	New	17	\$20	\$20	\$30	\$20.00	0%	\$360	\$255	\$105	
Cutting the Cord	New	New	New	\$20	\$30	\$20.00	New	New	New	New	
iPad/iPhone - Tips, Tricks	New	New	New	\$20	\$30	\$20.00	New	New	New	New	
Probiotics	New	New	New	\$22	\$33	\$22.00	New	New	New	New	
Grape Escape Painting	New	New	New	\$19	\$28	\$19.00	New	New	New	New	

Program	New Enrollments 2018 Season	New 2019 Season	New Current Res. Fee	Proposed Res. Fee	Proposed Non-Res Fee	Proposed Rate per Class	% Change	Revenue	Last Program Expenses	Season Balance	Notes
Lets Make Easter Candy	New	New	New	\$32	\$48	\$32.00	New	New	New	New	
Fitness Adults											
Super Fit	17	19	\$71-\$142	\$75-\$156	\$95-\$176	\$3.00	13%	\$2,217	\$1,341	\$876	
Super Fit Babysitting	5+	3+	\$48-\$95	\$44-\$91	\$64-\$111	\$1.75	0%	\$172	\$642	(\$470)	Supported by class fee's
ABC -Arms, Butts, Core	71	91	\$24-\$55	\$27-\$60	\$41-\$80	\$3.00	13%	\$3,771	\$1,329	\$2,442	
Gentle Yoga for Beginners	72	80	\$53-\$61	\$53-\$62	\$73-\$82	\$8.71	0%	\$4,742	\$3,556	\$1,186	
Yoga for Health and Fitness	71	81	\$53-\$61	\$53-\$62	\$73-\$82	\$8.71	0%	\$5,108	\$3,831	\$1,277	
20/20/20 Strength Saturday	46	36	\$26	\$21-\$27	\$32-\$41	\$3.00	13%	\$835	\$378	\$457	
Fit Mix	37	52	\$25-\$51	\$27-\$60	\$41-\$80	\$3.00	13%	\$1,838	\$963	\$875	
ZUMBA	156	130	\$28-\$33	\$28-\$33	\$42-\$50	\$5.50	0%	\$4,058	\$1,809	\$2,249	Less offerings in 2019
Zumba Gold	16	21	\$44	\$33	\$50	\$5.50	0%	\$594	\$326	\$268	
Core Conditioning	New	19	\$24 / \$27	\$27-\$30	\$41-\$45	\$3.00	13%	\$483	\$243	\$240	
Boot Camp	17	37	\$27 / \$30	\$27 / \$30	\$41 / \$45	\$3.00	13%	\$1,097	\$486	\$611	
Body Toning + Abs	New	New	New	\$24-\$48	\$36-\$74	\$3.00	New	New	New	New	
Adult Sports											
Pickleball - Social	74	125	\$10	\$10	\$15	na	0%	\$1,550	\$50	\$1,500	Switched registraion in WS 19
Pickleball - Competitive	53	92	\$10	\$10	\$15	na	0%	\$1,074	\$50	\$1,024	Increased capacity by 40%
Pickleball - Saturdays	72	55	\$10	\$10	\$15	na	0%	\$665	\$50	\$615	Rates are a session fee
Pickleball - Advanced	28	29	\$15	\$20	\$30	na	33%	\$531	\$50	\$481	
Pickleball - Begginers	24	22	\$10	\$10	\$15	na	0%	\$260	\$0	\$260	
Pickleball - Drills and Skills	new	43	\$ 8.00	\$ 8	\$ 12	\$ 2	0%	\$416	\$0	\$416	
PT Ball	29	30	\$ 10.00	\$10	\$15	na	0%	\$365	\$50	\$315	Rate is a session fee
Older Adult Fitness											
Cardio Blast/Senior Strength	43	54	\$15-\$34	\$16-\$32	\$24-\$48	\$1.75	10%	\$1,629	\$873	\$756	
Senior Fit and Function	130	126	\$26-\$30	\$25-\$39	\$38-\$59	\$1.75	10%	\$3,894	\$1,355	\$2,540	
Yoga	69	68	\$18-\$40	\$17-\$38	\$26-\$60	\$2.12	0%	\$2,043	\$1,242	\$801	
Zumba Gold	16	21	\$44	\$33	\$50	\$5.50	0%	\$594	\$326	\$268	
Aquasize	41	35	\$36	\$32-\$36	\$48-\$54	\$2.00	0%	\$1,404	\$1,680	(\$276)	
Chair Yoga	New	22	\$19-\$23	\$19	\$29	\$2.12	0%	\$498	\$486	\$12	
Ballroom Basics	New	17	\$33	\$33	\$50	\$5.50	0%	\$561	\$0	\$561	Volunteer Run
Older Adult Enrichment											
Knitting	10	18	\$33	\$38	\$57	\$3.77	0%	\$798	\$338	\$460	
Needlework	11	12	\$33	\$38	\$57	\$3.77	0%	\$532	\$338	\$194	
Senior Newsletter	152	116	\$8	\$8	\$12	\$0.66	0%	\$914	\$3,382	-\$2,468	CDBG funds Cover deficit

Bridge is Fun Club (BBAD)	89	72	na	na	na	\$0.50	0%	\$236	\$0	\$236	
Open Bridge	142	117	na	na	na	\$0.50	0%	\$468	\$0	\$468	
American Mah Jongg Class	0	16	\$20	\$20	\$30	\$5.00	0%	\$380	\$360	\$20	New Instructor/ classes resume
American Mah Jongg Meet Ups	11	15	\$10	\$10	\$15	\$1.25	0%	\$180	\$0	\$180	WPRF Volunteer Run
Painting Open Studio	20	16	\$15	\$15	\$22	\$0.21	0%	\$268	\$0	\$340	
Trivia	New	New	New	\$28	\$28	\$28.00	0%	New	New	New	
Wood Carving Club	New	New	New	\$20	\$30	\$5.00	0%	New	New	New	
Older Adult Groups											
Open Walking	5+	9+									Drop In Program
Open Cards	5	7+									Drop In Program
Benefit Specialist	8	6									
AARP Smart Driving Course	12	29									
Bunco	19	21									
Golden Agers/Open Cards	90	97									
Memory Screening	11	5									
Helping Hands	27	18									
Special Events:											
Dick Strauss	21	48									
Sham "Rock" II Concert	68+	57+									
Elvis	New	New									
Spring Bingo	134	78									One offering in 2019
Tuesdays at Two Book Circle	12	19									
History Club	New	37									
Trivia	New	New									
Garden Group	4	5									
Senior Fun Bridge Group	39	38									
Brown Bag Conversations	182	193									
** No fees assessed for above activities, programs are supervised by Senior Activity Coordinator and/or volunteers											

**FEES & CHARGES SCHEDULE
Winter/Spring 2020**

Program	Enrollments		Current	Proposed	Proposed	Proposed	%	Last Program Season			Notes
	Season 2018	Season 2019	Resident Fee	Resident Fee	Non-Res. Fee	Rate per Class	Change	Revenue	Expenses	Balance	
Youth Programs											
Learn to Skate	11	13	\$69	\$69	\$89	\$11.50	0%	\$917	\$715	\$202	
Youth Sports											
T-Ball League	180	184	\$75	\$75	\$95	\$8.33	0%	\$15,677	\$2,307	\$13,370	
Softball League	130	107	\$75	\$75	\$95	\$8.33	0%	\$11,755	\$1,709	\$10,045	
Baseball League	195	192	\$75	\$75	\$95	\$8.33	0%	\$17,583	\$4,565	\$12,718	
7-10th Grade Baseball	34	25	\$89	\$75	\$95	\$8.33	0%				Inline with other programs
Totals	539	508						\$45,015	\$8,881	\$36,133	
Soccer - Spring League	658	585	\$76	\$76	\$96	\$8.44	0%	\$43,582	\$4,104	\$39,481	
Hooper Hands	181	197	\$54	\$54	\$74	\$13.50	0%	\$11,078	\$8,154	\$2,924	
Baseball/Softball Class	38	22	\$100	\$100	\$120	\$16.66	0%	\$2,280	\$1,188	\$1,092	
KidsSports				\$52	\$72	\$13.00					New
Cricket				\$52	\$72	\$10.40					New
Youth Baseball Tournaments				\$325	\$325						
Adult Sports Leagues - Summer											
Softball Leagues	66	70	\$200	\$200			0%				team entry fee
Provisional Teams	0	0	\$200		\$200		0%				no provisional team fee
Res. Player Fees	12	10	\$318	\$318		\$22.71	0%				100% resident roster fee
NR Player Fees	54	60	\$418		\$418	\$29.86	0%				non-resident roster fee
Totals								\$95,419	\$52,737	\$42,682	
Kickball Leagues	9	8	\$200	\$200			0%				
Provisional Teams	0	0	\$200		200		0%				
Res. Player Fees	2	2	\$232	\$232		\$16.57	0%				
NR Player Fees	7	6	\$252		\$252	\$18.00	0%				
Total								\$3,402	\$2,409	\$993	
55+ League			\$40	\$40	\$60						New
5 X 5 X 5 Softball League				\$285	\$305						New
Golf Lessons Adults/SR	18	20	\$63	\$63	\$83	\$15.75	0%	\$1,360	\$330	\$1,030	

**FEES & CHARGES SCHEDULE
Winter/Spring 2020**

Program	Enrollments		Current Resident Fee	Proposed Resident Fee	Proposed Non-Res. Fee	Proposed Rate per Class	% Change	Last Program Season			Notes
	2018	2019						Revenue	Expenses	Balance	
	Season	Session						2019	2019	2019	
Youth Classes	Winter	Winter									
Pre-Ballet - Beginning	7		\$60	\$60	\$79	\$7.50	0%	\$0	\$315	-\$315	
Continuing Ballet	18		\$60	\$60	\$79	\$7.50	0%	\$0	\$810	-\$810	
Beginning Ballet	11		\$60	\$60	\$79	\$7.50	0%	\$0	\$495	-\$495	
Conintuing Ballet 2							Total	\$0	\$1,620	-\$1,620	
Archery - Beginning	15	n/a	\$48	\$48	\$68	\$9.60	0%	\$2,208	\$1,978	\$230	include. equip. & asst.
Archery- Advanced	0	n/a	\$48	\$48	\$68	\$9.60	0%				include. equip. & asst.
							Total	\$2,208	\$1,978	\$230	
Tree Climb	n/a	n/a	\$52	\$52	\$52	\$52	0%				
Tae Kwon Do - Lil Dragons	33	32	\$45	\$45	\$65	\$7.50	0%	\$1,440	\$1,114	\$326	6 week session
Tae Kwon Do - Youth/Adult	28	28	\$182	\$182	\$202	\$15.17	0%	\$5,096	\$4,778	\$319	12 week session
							Total	\$6,536	\$5,891	\$645	
	2018	2019									
Leading Forward Training	36	38	\$55	\$60	\$80	\$60.00	11%	\$2,090	N/A	\$2,090	
	2018	2019									
CS & Explorers/Wrap Around SDW 2020 Banting, Summit View,Heyer, Saratoga, Randall, Lowell 7:30 am - 6 pm	915	1453	\$270/\$290	\$280 (10 days)	\$300 (10 days)	\$28/day \$30/day	4%	\$200,862	\$122,138	\$78,724	2 park sites/5 school sites bi weekly tuiton proposed for 2020
CBDG Grant \$								\$ 13,200	\$13,200	\$0	< CBDG Funded Program fee only applies to those not living in Saratoga/Sentinel neighborhood

Playgrounds , Buchner, Merrill Crest, Rivers Crossing	163	143	\$55	\$60	\$80	\$1.88	9%				
Wee Friends	0	28	\$38	\$39	\$59	\$4.88	3%				
Afternoon Friends	11	7	\$74	\$75	\$95	\$2.34	2%				
Summer Friends	50	36	\$38	\$39	\$59	\$4.88	3%				
Soccer Stars	109	132	\$38	\$39	\$59	\$4.88	3%				
Blast Ball - T-Ball Skill	124	119	\$38	\$39	\$59	\$4.88	3%				
Total for all Playground Programs/excluding CDBG	457	465						\$19,159	\$18,943	\$216	
						Total		\$32,359	\$32,143	\$216	
Program	Enrollments		Current	Proposed	Proposed	Proposed	%	Last Program Season			Notes
	18-19	19-20	Resident	Resident	Non-Res.	Rate per	Change	Revenue	Expenses	Balance	
	Season	Session	Fee	Fee	Fee	Class (Fall 2020)		2018	2018	2018	
Before And After School	Average	Average			N/A						
Randall PM	150	120	\$8.25		N/A	8.50%		\$ 192,400	128,650	\$ 63,750	
AM	24	30	\$4.00		N/A	\$4.00	0.0%				Additonal Revenue
Banting PM	91	60	\$7.25		N/A	\$7.50		\$ 59,699	\$7,043	\$ 52,656	*100,000 CLC grant
AM	82	50	\$5.50		N/A	\$5.50	0.0%				Additonal Revenue
Hawthorne PM	24	55	\$7.25		N/A	\$7.50		\$ 79,500	\$ 42,200	\$ 37,300	*50,000 CLC grant
AM	23	48	\$5.50		N/A	\$5.50	0.0%				
Bethesda PM	68	64	\$7.25		N/A	\$7.50		\$ 111,394	\$ 92,800	\$ 18,594	
AM	56	54	\$5.50		N/A	\$5.50	0.0%				
Heyer PM	28	34	\$7.25		N/A	\$7.50		\$ 43,902	\$ 38,300	\$ 5,602	
AM	27	33	\$5.50		N/A	\$5.50	0.0%				
Lowell PM	24	29	\$7.25		N/A	\$7.50		\$ 36,800	\$ 33,400	\$ 3,400	
AM	28	30	\$5.50		N/A	\$5.50	0.0%				
Prairie PM	39	48	\$7.25		N/A	\$7.50		\$ 77,350	\$ 57,090	\$ 20,260	
AM	34	36	\$5.50		N/A	\$5.50	0.0%				
Rose Glen PM	39	55	\$7.25		N/A	\$7.50		\$ 86,165	\$ 59,600	\$ 26,565	
AM	58	63	\$5.50		N/A	\$5.50	0.0%				
Hillcrest PM	43	43	\$7.25		N/A	\$7.50		\$ 35,516	\$ 26,300	\$ 9,216	1/2 of the year new!
Hillcrest AM	39	48	\$5.50		N/A	\$5.50	0.0%				

Blair PM	42	0			N/A			\$ 22,623	\$ 26,380	\$ (3,757)	additonal (\$7500 SDW)
Blair AM	29	0			N/A						
Total Average Monthly	948	900						\$ 722,726	\$ 511,763	\$ 233,586	Additonal \$157,500
Schools Off Day Program	75	87	\$29		N/A	\$30/day		(see hawthorne)			
* CLC funded in part with DPI Grant Money											

CLC funding ended in Winter 2019 at Hawthorne and Fall 2019 at Banting. We continue to seek additonal revenue from a variety of sources for our Before and Afterschool Programs.