

DAKTRONICS QUOTE # 663649-1-7

City of Waukesha
 Joanna Adamicki
 201 Delafield Street
 Waukesha, WI USA 53188
 Phone: (262)524-3550
 Fax: (262)524-3888
 Email: jadamicki@waukesha-wi.gov

13/Sep/2019
 Quote valid for: 120 days
 Terms: Net 30 days from shipment with
 Purchase Order
 Subject to Credit Review
 FCA: DESTINATION
 Delivery: Call for Production Time

Reference: City of Waukesha-Message Center
 National IPA Contract #R170101 – National IPA Contract # R170101-WI-30044

| Item No. | Model | Description | Qty | Price |
|-----------------|---|--|-----|--------------------|
| 1 | GS6-60X150-15.85-RGB-SF | Galaxy® Outdoor Electronic Message Center - GS6 Series - 15.85mm RGB Matrix: 60 lines by 150 columns Line Spacing: 15.85mm LED Color: RGB- 281 Trillion Colors Face Configuration: SF - single one sided display View Angle: 140 degrees Horizontal x 70 degrees Cabinet Dimensions: Vertical Max Power: 3' 8" H X 8' 1" W X 0' 5" D (Approx. Dimensions) Weight: 905 watts/display Unpackaged 210 lbs per display; Packaged 420 lbs per display | 1 | \$14,512.00 |
| | Daktronics Verizon Modem, 4G, Ethernet | Daktronics Verizon 4G Cellular Modem Only - Requires Daktronics Verizon Cellular Data Plan | 1 | |
| | Galaxy® External Temperature Sensor | External Temperature Sensor with 25 ft. Quick Connect Cable | 1 | |
| 2 | Physical Installation | See attachment A. | 1 | \$27,840.00 |
| 3 | FREIGHT | Shipping to site via LTL (enclosed trailer). Usually unloads at a dock, forklift or pallet jack may be required. | 1 | \$360.00 |
| Services | | | | |
| 4 | G5C5-W | Five Year Warranty - Parts Coverage - G5G5 | 1 | |
| | Venus® Control Suite - Prime Playlist Package, Cloud Based | Secure, web-based software that enables display management anytime, anywhere via internet connection. ADMINISTRATORS OF ACCOUNT REQUIRED AT TIME OF ORDER. Terms of Use: http://www.daktronics.com/TermsConditions/DD2688225 | 1 | |
| | Venus® Control Suite -Prime Playlist Web Seminar - Single User | Customized Venus® training in a live, web-based, conference call format using the customer's phone & computer. (English only.) | 1 | |
| | Daktronics Verizon Lifetime 4G Cellular Data Plan for VCS, Up to 100,000 Pixels | Daktronics Verizon Lifetime 4G Cellular Data Plan Per Modem, for Venus Control Suite on Displays Up to 100,000 pixels. Excludes streaming data feeds. | 1 | |

| | |
|--|--------------------|
| Total Price Excluding Applicable Tax: | \$42,712.00 |
|--|--------------------|

Please reference listed sales literature: DD1628383 for G5C5-W, DD2688225 for Venus® Control Suite - Prime Playlist Package, Cloud Based, DD3148704 for GS6-60X150-15.85-RGB-SF, DD3512730 for Daktronics Verizon Modem, 4G, Ethernet

Please reference listed shop drawings: DWG-03111347 for GS6-60X150-15.85-RGB-SF

Leasing Program

If your purchase exceeds \$25,000, you may qualify for our leasing program allowing you more flexibility to spread out the cost of your Daktronics display over of a period up to five (5) years. Benefits of our leasing program include fixed rate financing, non-appropriation clause, no prepayment penalty, and customizable payment schedules. Plus, at the end of the lease, the equipment is yours to keep with no additional balloon payments.

Sample payment options as follows:

\$50,000 in total equipment cost = \$10,700 per year

\$100,000 in total equipment cost = \$21,199 per year

\$250,000 in total equipment cost = \$52,899 per year

Payments based on 5 year/annual payment in advance structure. **Leasing is subject to credit approval and agreed upon documentation with Daktronics lending partner. Contact your Daktronics representative for additional options and details.

Exclusions:

- Foundation
- Hoist
- Applicable Permits
- Electrical Switch Gear or Distribution Equipment
- Power
- Labor to Pull Signal Cable
- Taxes
- Front End Equipment

Unless expressly stated otherwise in this Quote # 663649-1 Rev 7 or the attachments, if Daktronics performs installation of the Equipment, the price quoted does not include the following services pertaining to physical installations: digging of footings (including dirt removal), any materials fabrication, installation of steel cages, rebar, or bolt attachments, or pouring and finishing of concrete footings. Those service may be provided for an additional cost beyond the quoted price. Purchaser shall be fully responsible for any and all additional costs plus overhead in the event anything unexpected of any nature whatsoever is found while digging the footings including but are not limited to rock, water, utility lines, pipes or any other unforeseen circumstance. The Purchaser acknowledges and agrees that it is fully responsible for all site conditions.

Installation Responsibilities:

If applicable please reference Attachment A for Installation Responsibilities.

Ad/ID Copy Approval Process

Customer shall provide digital artwork for advertising and identification panels, conforming to [Daktronics' graphic file standards](#), at the time of order.

Daktronics will create a proof of provided artwork and require approval of that proof three weeks prior to the initial anticipated ship date. Advertising and identification panels not approved in time, will be shipped without copy in Daktronics' standard finish.

Christopher Kretsch
PHONE: 608-250-9180
FAX:
EMAIL: Christopher.Kretsch@daktronics.com

Amanda Kampmann
PHONE: 605-692-0200
FAX:
EMAIL: Amanda.Kampmann@daktronics.com

Terms And Conditions:

The Terms and Conditions which apply to this order available on request.

SL-02374 Standard Warranty and Limitation of Seller's Liability (www.daktronics.com/terms_conditions/SL-02374.pdf)

SL-02375 Standard Terms and Conditions of Sale (www.daktronics.com/terms_conditions/SL-02375.pdf)

SL-07862 Software License Agreement (www.daktronics.com/terms_conditions/SL-07862.pdf)

Additional Links:

Wireless Service Addendum (www.daktronics.com/TermsConditions/DD3956286)

Acceptance:

The parties acknowledge and agree that the agreement (the "Agreement") is comprised of the terms and conditions contained within this quote and any attachments thereto, along with the documents at the website addresses above. Purchaser hereby agrees to purchase the equipment as defined in the Agreement. Purchaser acknowledges having had the opportunity and means to review the Agreement. The Agreement represents the entire agreement of the parties and supersede any previous understanding or agreement. The Undersigned has actual authority to execute this document and Daktronics is relying on such authority. Purchaser acknowledges and agrees to the above, as evidenced by its attestation below.

Customer Signature

Date

Print Name

Title



Purchase Order Information:

City of Waukesha

PO# _____

PO Date _____

Purchaser hereby confirms that the equipment is to be delivered to, and may be installed by Purchaser or Daktronics (as indicated elsewhere herein) at the address indicated on page one (1) of the agreement unless otherwise specified below:

| | |
|--|-------|
| <input type="checkbox"/> Same as Bill to | |
| Ship To: | |
| _____ | |
| Company | |
| _____ | |
| Contact Person | |
| _____ | |
| Address | |
| _____ | |
| City | |
| _____ | |
| State | Zip |
| _____ | _____ |
| Telephone | |
| _____ | |
| Fax | |
| _____ | |
| Email | |
| _____ | |

| | |
|--|-------|
| <input type="checkbox"/> Same as Ship to | |
| Installation Location (End User): | |
| _____ | |
| *Company | |
| _____ | |
| Contact Person | |
| _____ | |
| Address | |
| _____ | |
| *City | |
| _____ | |
| *State | *Zip |
| _____ | _____ |
| Telephone | |
| _____ | |
| Fax | |
| _____ | |
| Email | |
| _____ | |
| *Required Information | |

| | |
|--|-------|
| BILL TO (if different from quoted address): | |
| _____ | |
| Company | |
| _____ | |
| Contact Person | |
| _____ | |
| Address | |
| _____ | |
| City | |
| _____ | |
| State | Zip |
| _____ | _____ |
| Telephone | |
| _____ | |
| Fax | |
| _____ | |
| Email | |
| _____ | |

ATTACHMENT A

Outdoor

| Responsible Party | | Description |
|-------------------|----------|---|
| Daktronics | Customer | |
| | ✓ | 1. Provide payment and performance Bond. |
| | ✓ | 2. Secure necessary sign permits. |
| ✓ | | 3. Secure necessary construction permits. |
| | ✓ | 4. Provide existing utility drawings. |
| | ✓ | 5. Removal of existing equipment. |
| | ✓ | 6. Removal of existing structure (excluding footings). |
| | ✓ | 7. Disposal of existing equipment. |
| | ✓ | 8. Disposal of existing structure (excluding footings). |
| ✓ | | 9. Generate and issue standard product attachment drawings. |
| ✓ | | 10. Generate and issue standard product electrical and signal drawings. |
| | ✓ | 11. Provide approval of all engineering drawings, electrical drawings, shop drawings, equipment locations, color renderings, and ad copy layouts. |
| | ✓ | 12. Provide soil investigation report at time of order. |
| ✓ | | 13. Engineering design and certification for structure and footing design. |
| ✓ | | 14. Engineering design and certification for Equipment attachment design. |
| | ✓ | 15. Unobstructed access to equipment and control room installation site until display is 100%. Installation equipment (cranes, lifts, trucks, etc.) are expected to have access directly to the structure location. No crane picks over 10' distance from structure are included. |
| | ✓ | 16. Mark location of the new Equipment as delineated in the quote. |
| | ✓ | 17. Locate public underground utilities. |
| | ✓ | 18. Locate private underground utilities. |
| | ✓ | 19. Landscaping to include all. |
| | ✓ | 20. Provide camera-ready artwork for ad panels and logos at time of order. |
| | ✓ | 21. Provide all landscape protection, track, sidewalk, path, site restoration, and/or sprinkler system repair work. |
| ✓ | | 22. Site clean-up after Daktronics work. |
| ✓ | | 23. Crating and shipping of all equipment to facility via common or independent carrier. |
| ✓ | | 24. Accept, lift, unload, and inspect all message center equipment and control equipment from carrier. |
| | ✓ | 25. Provide storage of message center equipment and control equipment in a safe, dry, and secure location until installation. |
| ✓ | | 26. Provide Equipment attachment hardware. |
| ✓ | | 27. Install Equipment attachment hardware. |

DAKTRONICS QUOTE # 663649-1-7 MAIN

| | | |
|---|---|---|
| | ✓ | 28. Excavation of drilled pier foundation(s) including spoils removal. Placement and finishing of concrete for foundations. |
| | ✓ | 29. Installation of structural columns into foundations. |
| ✓ | | 30. Steel fabrication of columns and sub-structure for Equipment mounting. Erection of sub-structure for Equipment mounting. |
| ✓ | | 31. Paint new support structure. Cabinet back, returns and retainers are painted black. Fabricated aluminum pole covers and base below message center are laminated with belbien vinyl. |
| ✓ | | 32. Lift and mount Equipment listed in this quotation. |
| | ✓ | 33. Provide primary power feed five (5) feet off grade on structure in the form of electrical disconnect with over current protection per all applicable electrical codes and regulations. Note: Maximum voltage of 120 volts line to neutral for all display systems. |
| ✓ | | 34. Provide secondary power conduits, power cable and power hook-up from the disconnect five (5) feet off grade on structure to all Daktronics supplied load centers/termination panel at/within the Equipment. |
| ✓ | | 35. Installation of temperature sensor. |
| ✓ | | 36. Installation of Daktronics provided wireless receiver hardware at the equipment location. |
| ✓ | | 37. Unpack, set-up, hook-up, and testing of control system. |
| ✓ | ✓ | 38. Provide personnel for maintenance and operator training. |
| ✓ | | 39. Perform maintenance training during installation. |
| ✓ | | 40. Perform operator training. |
| ✓ | | 41. Perform final systems testing and commissioning. |
| | ✓ | 42. Final acceptance, per DF-1252. |
| ✓ | ✓ | 43. Walk-thru inspection at Substantial Completion and identification of punchlist items |
| ✓ | | 44. Completion of punch list items. |

NOTE: All change order work performed by Daktronics or Daktronics subcontractor will be performed at cost plus 20% overhead and profit.