



CITY OF WAUKESHA

Administration

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Committee: Finance	Date: 9/5/2019
Common Council Item Number: ID# 19-1183	Date: 9/17/2019
Submitted By: Steve Howard, Fire Chief	City Administrator Approval: Kevin Lahner, City Administrator KL
Finance Department Review: Rich Abbott, Finance Director RA	City Attorney's Office Review: Brian Running, City Attorney BR
Subject: Review and Act on a request to prepay in 2019 for a 2020 fire engine and approve the Mayor to sign the contract with Reliant Fire Apparatus for the purchase in the amount of \$724,447 pending the final review of the contract by the City Attorney.	

Details:
 The Fire Department is seeking approval to pre-pay for the purchase of a fire engine that is scheduled to be purchased in 2020. The department is seeking this approval due to an anticipated 10 month build time. In addition, we will receive the 2018 price level, saving \$22,609 (3%) and receive a pre-payment discount of \$31,235. Attached is the actual contract with Reliant Fire Apparatus from Brett Krueger. The letter explains the pricing based on our existing agreement.

Options & Alternatives:
 The Finance Committee and Council could wait until January 2020 to complete this purchase; however, there is a risk of a price increase.

Financial Remarks:
 By prepaying for the engine, Reliant Fire Apparatus / Pierce will give the city a discount on the engine of \$31,235. In negotiating the contract, Pierce waived the 2019 price increase of 3% (\$22,609). The fire engine is scheduled to be paid out of 0430-4320-68140.

Executive Recommendation:
 The City Administrator is supportive in this purchase that is part of the Community Investment Plan and in signing the contract to achieve the lowest possible purchase price.

