

**PRICE VARIANCE**  
**8/23/2017**  
**WAUKESHA, WI OFF STATE OF WISCONSIN (WISDOT) CONTRACT**  
**(2) 35' LOW FLOOR BUSES, SN: TBD**

ITEM	STATE OF WISCONSIN	WAUKESHA, WI	VARIANCE
BRT STYLING PACKAGE	NOT INCLUDED	NOT REQUIRED	-
ENGINE	CUMMINS L9, 280 HP	CUMMINS L9, 280 HP	-
AUXILIARY ENGINE OIL FILTER	NOT INCLUDED	NOT REQUIRED	-
COOLANT FILTER (FOR NON-HYBRIDS)	STD FLEETGUARD	STD FLEETGUARD	-
ENGINE FUEL FILTER (NON-CNG)	STD FLEETGUARD	STD FLEETGUARD	-
STARTER	DELCO 42MT	DELCO 42MT	-
AIR RESTRICTION INDICATOR	DONALDSON INFORMER RBX00-2277	DONALDSON INFORMER RBX00-2277	-
ENGINE BLOCK HEATER	NOT INCLUDED	NOT REQUIRED	-
RADIATOR	MODINE E-FAN (ELECTRIC)	MODINE E-FAN (ELECTRIC)	-
E-COAT RAD/CAC, HYD COOLER	INCLUDED	REQUIRED	-
RADIATOR TANK GUARD	NOT INCLUDED	NOT REQUIRED	-
ALTERNATOR	DELCO 50DN+ (450 AMP)	NIEHOFF C803	406.00
ENGINE OIL EXTRACTOR PORT	NOT INCLUDED	NOT REQUIRED	-
TRANSMISSION	VOITH D864.6	ALLISON B400R	3,829.00
TRANS OIL EXTRACTOR PORT	NOT INCLUDED	NOT REQUIRED	-
BRAKES	DRUM, W/S-CAM	DRUM, W/S-CAM	-
AXLE HUB SEALS	C/R OIL SEALS	C/R OIL SEALS	-
WHEEL MOUNTING	HUB PILOTED	HUB PILOTED	-
HUBODOMETER	NOT INCLUDED	VEEDER ROOT	63.00
AUTO TRACTION CONTROL	INCLUDED	REQUIRED	-
WHEELS	(6) STEEL WHEELS W// WHITE POWDER COATING	(7) STEEL WHEELS W// WHITE POWDER COATING	113.00
TIRES	(6) GILLIG FURNISHED, GOOD YEAR B315/80R22.6, (G652 RBT METRO MILER)	CUSTOMER SUPPLIED	(3,811.00)
ELECTRIC STEERING ASSIST	NOT INCLUDED	NOT REQUIRED	-
FUEL FILL	(1) GRAVITY FILL	REQUIRED	-
FUEL GAUGE	NOT INCLUDED	REQUIRED	171.00
REAR RUN BOX OIL & TEMP GAUGES	ELECTRICAL	REQUIRED	-
SWAT SWITCH W/ GUARD	NOT INCLUDED	REQUIRED	220.00
REAR HAND THROTTLE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL TOW CONNECTION	NOT INCLUDED	NOT REQUIRED	-
PAINTED JACKING POINTS	YELLOW	REQUIRED	-
BATTERIES	(2) DEKA 8D	KBI KAPOWER ULTRA CAP & (2) GROUP 31 BATTERIES	3,620.00
NoCo NCP-2 RED CORROSION SPRAY ON ELECTRICAL CONNECTIONS	NOT INCLUDED	REQUIRED	250.00
BATTERY HOLD DOWNS	FIBERGLASS	REQUIRED	-
FRONT BATTERY JUMP START CONN	NOT INCLUDED	NOT REQUIRED	-
REAR BATTERY JUMP START CONN	ANDERSON 350	NOT REQUIRED	(85.00)
ENGINE SKID PROTECTION	NOT INCLUDED	NOT REQUIRED	-
A-POST SKID PLATES	NOT INCLUDED	NOT REQUIRED	-
WHEELCHAIR RAMP	LIFT-U, LU-18	LIFT-U, LU-18	-
HVAC MOTORS (TK - T14)	EBM BRUSHLESS	OHIO PEPANENT MAGNET	(1,700.00)
HVAC COMPRESSOR (TK)	X430	X426	-
REFRIGERANT	R134A	R134A	-
REFRIGERANT PRESSURE DISPLAY	INCLUDED	REQUIRED	-
FRESH AIR MAKE-UP	NOT INCLUDED	NOT REQUIRED	-
DRIVERS HEATER MOTORS	MCC BRUSHLESS	MCC BRUSHLESS	-

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AUXILIARY COOLANT HEATER	PROHEAT X45 PLUS, W/ENGINE PREHEAT OPTION	PROHEAT X45 PLUS, W/ENGINE PREHEAT OPTION	-
FRONT STEP HEATER /THRESHOLD	NOT INCLUDED	REQUIRED	313.00
EXIT DOOR HEATER	NOT INCLUDED	NOT REQUIRED	-
UNDERSEAT HEATER-EXIT DOOR	NOT INCLUDED	REQUIRED	909.00
DASH MOUNTED DRIVERS FAN	NOT INCLUDED	(2) REQUIRED	178.00
REAR DOOR	34" SWING OPEN	34" SWING OPEN	-
REAR DOOR CONTROLS	FULL DRIVER CONTROL	FULL DRIVER CONTROL	-
EXTERIOR FRONT DOOR VALVE	NOT INCLUDED	NOT REQUIRED	-
ELECTRICAL EQUIPMENT CABINET	44" TALL, W/2 COOLING FANS	44" TALL, W/2 COOLING FANS	-
EXTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
INTERIOR AD FRAMES	NOT INCLUDED	NOT REQUIRED	-
SCHEDULE RACKS	NOT INCLUDED	NOT REQUIRED	-
PASSENGER SEATS	4ONE CITISEATS, W/V-PRO W/C RESTRAINTS	4ONE CITIPRO W/ (2) QPOD'S	8,454.00
RAISED REAR SEAT PLATFORM	NOT INCLUDED	NOT REQUIRED	-
DRIVERS SEAT	RECARO ERGO METRO, W/ HEADREST, LAP BELT & SEAT BELT ALARM	USSC 9100 ALX W/ HEADREST, LAP BELT AND NO SEAT BELT ALARM	145.00
VERTICAL STANCHIONS	SSTL	SSTL	-
VERTICAL STANCHIONS MOUNTED AT FRONT WHEEL WELLS	INCLUDED	REQUIRED	-
PASSENGER SIGNALS	PULL CORD	PULL CORD	-
REAR DOOR STOP REQUEST	ON EXIT DOOR STANCHION	REQUIRED	-
DRIVER'S BARRIER	W/O SCHEDULE HOLDER	W/SCHEDULE HOLDER	61.00
LOWER MODESTY PANEL FORWARD OF REAR DOOR	NOT INCLUDED	REQUIRED	215.00
OVERHEAD NYLON GRAB STRAPS	(10)	(6) REQUIRED	(40.00)
PASSENGER WINDOWS	AROW GLOBAL FULL FIXED, W/STANDARD FRAME	AROW GLOBAL HIDDEN FRAME W/ UPPER TRANSOM	6,916.00
HEADLAMPS	(2) LED (LOW BEAMS) & (2) HALOGEN (HIGH BEAMS)	(2) LED (LOW BEAMS) & (2) HALOGEN (HIGH BEAMS)	-
LED INTERIOR LIGHTS	DINEX I/O	DINEX I/O	-
PLEASURE RADIO & ANTENNA	NOT INCLUDED	NOT REQUIRED	-
2-WAY RADIO & ANTENNA	NOT INCLUDED	NOT REQUIRED	-
PUBLIC ADDRESS	STD REI P/A	REQUIRED	-
HEATED DESTINATION SIGN GLASS	NOT INCLUDED	NOT REQUIRED	-
DEST SIGNS (FRONT & CURBSIDE)	LUMINATOR AMBER LED(F &S)	LUMINATOR WHITE LED(F &S)	1,710.00
REAR RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
DASH MTD FRONT RUN SIGN	NOT INCLUDED	NOT REQUIRED	-
FAREBOX	NOT INCLUDED	NOT REQUIRED	-
FAREBOX GUARD	NOT INCLUDED	NOT REQUIRED	-
CEILING MTD FAREBOX LAMP	INCLUDED	REQUIRED	-
TRANSFER CUTTER	NOT INCLUDED	NOT REQUIRED	-
MANUAL PASSENGER COUNTER	NOT INCLUDED	NOT REQUIRED	-
FLOORING MATERIAL	ALTRO TRANSFLOR	ALTRO TRANSFLOR	-
ROOF HATCHES	(2) MANUAL OPEN/CLOSE	(2) MANUAL REQUIRED	-
STREETSIDE EXTERIOR MIRROR	SAFE FLEET, 10X11, 1-PC, W/MANUAL CONTROLS	SAFE FLEET 8 x15 2-PC FLAT FACED & CONVEX W/ REMOTE CONTROLS	50.00

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STREETSIDE EXTERIOR MIRROR	SAFE FLEET, 10X11, 1-PC, W/REMOTE CONTROLS	SAFE FLEET 8 x15 2-PC FLAT FACED & CONVEX W/ REMOTE CONTROLS	-
FIRE SUPPRESSION SYSTEM	NOT INCLUDED	NOT REQUIRED	-
TRAFFIC LIGHT PREEMPTION	NOT INCLUDED	NOT REQUIRED	-
VIDEO SURVEILLANCE SYSTEM	NOT INCLUDED	PRE-WIRE (8) CAMERA SYSTEM	1,600.00
BIKE RACK	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK MIRROR	NOT INCLUDED	NOT REQUIRED	-
BIKE RACK DEPLOYED LAMP	NOT INCLUDED	NOT REQUIRED	-
MEDICAL AID KIT	NOT INCLUDED	NOT REQUIRED	-
BLOODBORN PATHOGEN KIT	NOT INCLUDED	NOT REQUIRED	-
DRIVERS DASH GAUGES	(4) INCLUDED	(5) REQUIRED	50.00
ADJUSTABLE PEDALS	NOT INCLUDED	NOT REQUIRED	-
CUP HOLDER	NOT INCLUDED	NOT REQUIRED	-
EXTERIOR PAINT	(1) COLOR	(3) COLOR	3,528.00
EXTERIOR GRAPHICS	BUS #'S ONLY	BUS #'S AND WAUKESHA GRAPHICS	1,495.00
ROOF NUMBERS	NOT INCLUDED	NOT REQUIRED	-
MANUALS	2 SETS PER ORDER	2 SETS REQUIRED	
WARRANTY (FULL COACH)	12 MONTHS / 50,000 MILES	12 MONTHS REQUIRED	
WARRANTY (BODY STRUCTURE)	36 MONTHS / 150,000 MILES	36 MONTHS REQUIRED	
WARRANTY (STRUCTURAL INTEGRITY DUE TO CORROSION)	144 MONTHS / 500,000 MILES	144 MONTHS / 500,000 MILES	-
WARRANTY (DIESEL ENGINE)	60 MONTHS / 300,000 MILES	60 MONTHS / 300,000 MILES	-

TOTAL WAUKESHA, WI VARIANCES	28,660.00
STATE OF WISCONSIN 35' LOW FLOOR BASE UNIT PRICE (JUN '17)	377,758.00
DELIVERY	4,763.00
WAUKESHA, WI 35' LOW FLOOR BASE UNIT PRICE (JUN'17)	411,181.00
SPARE / TOOLING BUDGET	4,112.00
<b>WAUKESHA, WI 35' LOW FLOOR CURRENT PRICE (8/23/2017)</b>	<b>415,293.00</b>

**OPTIONS**

CHANGE FROM PRE-WIRE TO SAFETY VISION (8) CAMERA SYSTEM WITH A 4112 DVR & 2 TB HDD	\$6,883.00
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