

RELIANT FIRE APPARATUS, INC.

P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



September 10, 2023

City of Waukesha Fire Department
Assistant Chief Joseph Hoffman
130 W. St. Paul Avenue
Waukesha, WI 53188

Proposal Detail: Reliant Fire Apparatus Proposal #679 dated September 10, 2023 for one (1) Pierce PUC-NG pumper mounted on an Impel FR chassis.

Dear Assistant Chief Hoffman,

Thank you for the opportunity to present this Proposal Detail to the City of Waukesha Fire Department. Attached you will find the completed proposal for the apparatus to be furnished. The pricing information for the Proposal Detail is as follows.

Pricing is derived utilizing Sourcewell group consortium pricing as done with the previous apparatus purchases.

Pricing Summary:

Base Unit Price Prior to Payment Discount Options Detailed Below:	\$1,217,837.00
Add: 100% Performance Bond:	<u>\$4,380.00</u>
Total Base Unit Price with Bond Prior to Discounts Detailed Below:	<u>\$1,222,217.00</u>

100% Prepayment Option:

Should the City of Waukesha elect to make 100% payment at contract execution an advanced payment discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Payment Discount:	\$1,222,217.00
Less Advanced Payment Discount:	<u>\$200,149.00</u>
Contract Purchase Price:	<u>\$1,022,068.00</u>

Progress Payment Option:

Should the City of Waukesha elect to make a chassis progress payment a discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Progress Payment Discount:	\$1,222,217.00
Less Chassis Progress Payment Discount:	<u>\$18,544.00</u>
Contract Purchase Price:	<u>\$1,203,673.00</u>

Chassis progress payment due will be in the amount of \$618,161.00. Chassis payment is due 120 days after receipt and acceptance of contract. Remaining balance is to be due in full ten days prior to final delivery of the completed apparatus.

Terms and Conditions:

Pricing Validity – Proposal pricing is valid for thirty (30) calendar days.

Delivery – Unit(s) to be completed and prepared for final inspection within approximately **49** months from receipt and acceptance of contract or purchase order. Delivery lead time is based on current lead time at time of proposal. Lead time will be determined at time of contract/purchase order award.

Taxes – Any State, Federal, or local taxes are not included. If subject to taxes the amount will be added to the final invoice amount. For a tax-exempt purchase, the purchasing entity tax exempt form is required.

Freight – Delivery shall be F.O.B. Pierce Manufacturing, Appleton, WI.

Payment Form – Payment to be made in the form of cash or check.

Supplier Immediate Change Notification: In the event of immediate supplier notification change of component or pricing from the date of Proposal Pricing Detail until the time pricing expiration, notification will be provided immediately of any changes. Changes that impact pricing immediately will be presented as pricing amendments to contract documents or change orders. If not accepted by the Purchaser the Proposal Pricing will become void at time of notification.

Payment Terms:**Base Option:**

Payment due in full to Reliant Fire Apparatus, Inc. N10 days prior to final inspection and delivery from the Pierce Manufacturing, Inc. build location.

100% Prepayment Option:

Payment due in full at time of receipt and acceptance of contract or purchase order.

Custom Chassis Progress Payment Option:

The chassis progress payment is due 120 days after receipt and acceptance of contract or purchase order.

Said apparatus and equipment are to be built and shipped in accordance with the proposal hereto attached. Delays due to strikes, war, conflicts, pandemics, supply chain issues, or other causes beyond our control, could alter the delivery schedule.

The proposal herein contained shall form part of the final contract and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of proposal, except for any items deemed to be “non-compliant” by the purchaser. All “non-compliant” items are detailed on the NFPA Statement of Exceptions included with the proposal.

We thank the City of Waukesha Fire Department for the opportunity to submit Reliant Fire Apparatus proposal #679 to you. Should you have any questions or require any additional information, please do not hesitate contacting me directly, or contacting Reliant Fire Apparatus directly at (262) 297-5020.

Respectfully,

Brett Krueger

Reliant Fire Apparatus, Inc.

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