



**City of Waukesha**  
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<b>Committee:</b> Finance	<b>Date:</b> 12/13/2022
<b>Common Council Item Number:</b> ID# 22-5357	<b>Date:</b> 12/20/2022
<b>Submitted By:</b> Steven Howard, Fire Chief SH	<b>City Administrator Approval:</b> Kevin Lahner KL
<b>Finance Department Review:</b> Joseph Ciurro JC	<b>City Attorney's Office Review:</b> Brian Running BR
<b>Subject:</b> Review and act on a request to enter a contract in the amount of \$10,000 with Public Consulting Group to assist in the Medicare Ground Ambulance Data Collection.	

**Details:**  
The Fire Department is seeking approval to enter a contract with Public Consulting Group to assist in the Medicare Ground Ambulance Data Collection for 2023. Medicare has requested participation in this data collection by all participants in Ground Ambulance Transports. The data collection is voluntary, however if you choose not to participate, you will automatically receive a 10% reduction in all Medicare payments. In 2021, our Medicare revenues were \$836,614. A 10% payment reduction would be roughly \$83,661 of lost revenue annually. PCG will provide consulting services to us for the data collection and review the data prior to our final submittal to (CMS) Medicare.

**Options & Alternatives:**  
N/A

**Financial Remarks:**  
This contract was budgeted for under account number 2210-52135 in the amount of \$10,000.  
Failure to properly complete the Medicare Ground Ambulance Services Data Collection will result in a 10% reduction in all Medicare transport payments. In 2021, Medicare transports were 53% of our payer mix totaling \$836,614. A 10% payment reduction would be roughly \$83,661 of lost revenue annually.

**Executive Recommendation:**  
The City Administrator is in support of this contract. This contract has been reviewed and approved by the City Attorney.