

January 29, 2021

Brian Engelking
Transit Manager
Waukesha Metro Transit
2311 Badger Dr
Waukesha, WI 53118

Dear Mr. Engelking,

Thank you for your interest to purchase (1) 35-foot Diesel buses using options off the state of Wisconsin – RFP #510011.

Attached you will find the price variance that would pertain to your next orders. Gillig is pleased to quote the following:

One (1) 35' LOW FLOOR DIESEL BUSES \$463,467.89 Each

This price is valid for thirty days and is FOB Waukesha, WI. Price excludes any taxes, bank transaction fees of any kind, and license fees. The production of these buses is scheduled to start 12-14 months after receipt of the purchase order.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact us.

Sincerely,



Jenna Van Harpen
Regional Sales Manager
Gillig LLC

cc: Javier Hernandez Jr.
cc: Bill Fay