

City of

Administration

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Date : 10/22/2015
Date: 11/3/2015
City Administrator Approval: Kevin Lahner, City Administrator KL
City Attorney's Office Review: Brian Running, City Attorney BER

Subject:

Approval of Transit Management Services Contract with TransDev, Inc.

Details:

A request for proposals (RFP) was conducted for Transit Management Services and proposals were received on August 26th. The City evaluation committee has reviewed the proposals and ranked TransDev, the number 1 ranked firm. TransDev was ranked considerably higher on the technical evaluation which accounted for 80% of the scoring. Staff received approval from the Transit Commission at its October 8th meeting to negotiate with TransDev. The negotiations have been successful as TransDev lowered their first year price by over \$10,500 from their original offer which is now over \$3,200 less than the current year price. In fact, the 2017 pricing is about equal to the current year pricing. The average yearly price increase in the final pricing proposal calls for a 2.58 - 2.70% annual increase which is reasonable. Given the final pricing and the high evaluation scoring, it is recommended that the new Transit Management Services agreement be awarded to TransDev, Inc. effective January 9, 2016 for three years plus two one year extensions. The contract is subject to review by the City Attorney

Options & Alternatives:

The negotiations proved successful so at this point, no other viable options exist.

Financial Remarks:

The first year of the agreement effective January 9th, 2016 the price will be \$135,736.21 which is over \$3,200 less than the current agreement. The remaining years pricing is as follows: Year 2 \$139,247.21, Year 3 \$142,952.36, Year 4 \$146,821.41 and Year 5 \$150,820.77. Years 4 and 5 are option years. The price includes the salary and benefits of the Director of Transit Operations who is supplied directly by TransDev.

Executive Recommendation:

Recommend approval.

