ProPhoenix Corporation

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Proposal For: **Priority Dispatch Pro QA Interface (EMS)**

Waukesha Fire Department

Attention: Battalion Chief Scott Purdy

130 West Saint Paul Avenue
Waukesha, WI 53188

Phone#   **262-524-3651**

Proposal# 19-000040

Date: 02/28/2019

Valid Until: 02/28/2020

Submitted By:

Reit, Jeff

Phone# 609-953-6850 x251

E-Mail: **jeff@prophoenix.com**

Dear Battalion Chief Scott Purdy,

On behalf of ProPhoenix Corporation, we are pleased to present this proposal for various components of the Phoenix Public Safety Solution Suite. The attached proposal details the required software modules and associated support services in order to successfully implement the proposed solution. If hardware is being proposed and/or recommended, please take note of the specific operating requirements outlined in the Proposal Notes and/or Terms section.

Phoenix represents a major "paradigm shift" in the value provided to Public Safety agencies throughout the United States. There are several differentiating benefits realized by an agency when implementing Phoenix Software. Highlights include;

- ✓ Deep horizontal and vertical integration throughout the entire software suite
- ✓ Integration of 3rd party tools which are transparent to the end user
- ✓ A complete, end-to-end, Public Safety lifecycle suite deployable throughout the entire agency
- ✓ Complete design, development, deployment, and maintenance conducted by ProPhoenix personnel
- ✓ Fiscal responsibility for both the initial procurement as well as ongoing sustainability
- ✓ An "all-inclusive" module philosophy within the major application offerings, e.g., CAD, RMS, Mobile, Fire, Corrections
- ✓ Continual incorporation of the latest in tools and technology to stay ahead of the technology curve
- ✓ Business Intelligence (B/I) capabilities providing "actionable insight" for enhancing decision making in support of Intelligence Led Policing (ILP) initiatives
- ✓ Adherence to National information sharing standards, e.g. National Information Exchange Model (NIEM) based of Global Justice Extensible Mark-up Language (GJXML)

The Phoenix Public Safety Software Suite embraces our "i3" design philosophy of "Integrated, Intuitive, Innovative". By implementing these tenets, our goal is to maximize an agency's effectiveness and optimize its efficiency through the use of our software. We are confident in our ability to exceed your operational expectations, and are grateful for the opportunity to compete for, and earn your business. Should you have any questions, please do not hesitate to contact us.

Please have an authorized officer sign below and return a copy to me. Upon execution by both parties, this proposal and its terms and conditions will become a binding agreement.

Acceptance:
By: Waukesha Fire Department

ProPhoenix Corporation

_____

Signature   Date

_____

Signature   Date

_____

Print Name   Title

_____

Print Name   Title

Total Solution Cost:

Cost	**$ 13,600.00**
Discount	**$ 2,260.00**
Final Proposal Amount	**$ 11,340.00**
Annual Support and Maintenance	**$ 1,927.80**

Cost Summary:

A.S.M: Annual Support & Maintenance

Category	Cost	Discount	Total Price	A.S.M*
ProPhoenix Items				
Interface	12,600.00	**1,260.00**	**11,340.00**	1,927.80
Project Management	1,000.00	**1,000.00**	**0.00**	-
		ProPhoenix Items total:	11,340.00	1,927.80
Proposal total	**13,600.00**	**2,260.00**	**11,340.00**	1,927.80

_____   _____

Customer Signature   Date

Note: Discounts are applicable only if the entire proposal is accepted and subject to change if the proposal is modified.

Item Details:

	Item Name	Qty
Interface		
INT-PROQA	Interface - Priority Dispatch Pro QA (EMS)	1
Project Management		
PM-GEN-ADDON	Project Management and Professional Services	1

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Terms & Conditions

Interface

Interface - Priority Dispatch Pro QA (EMS)

Interface to Pro QA. This would provide the dispatcher the correct protocol for handling EMS medical emergencies.

Project Management

Project Management and Professional Services

ProPhoenix has developed a project management methodology based on best practices and on Project Management Institute (PMI) recommendations. All add-on projects are divided into the following distinctive project phases.

1. Initiation: Establish initial communication with the customer and initiate the planning stage.
2. Planning: Finalize project plan, and prepare internal team.
3. Implementation: Install, license, and configure software features or migration..
4. Closing: Conduct final review and project close-out. At completion, transfer project management to technical support staff.

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