



**FIRE DEPARTMENT
OPERATIONS DIVISION**

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MEMO

TO: Steve Howard, Acting Fire Chief
FROM: Joseph Hoffman, Acting Assistant Chief
DATE: February 17, 2016
SUBJECT: Brindlee Mountain Fire Apparatus

In preparation for the upcoming replacement of the Department's 1992 E-One Aerial Platform, Department Staff researched alternatives for the disposal of surplus property in an effort for the City to receive additional revenue from the sale of the City's Asset. Staff was referred to Brindlee Mountain Fire Apparatus, out of Union Grove, Alabama, by other local departments who utilized the services of the company to dispose of their own surplus apparatus. The company exclusively markets used fire apparatus through print publications and their website, www.firetruckmall.com. The Listing and Marketing Commission Agreement is attached and will be submitted for review by the City Attorney and Finance Staff. The term of the agreement that we are recommending would be for 6 months, and if we are unable to find an acceptable sale, the department would dispose of the apparatus through traditional methods, Wisconsin Surplus Online Auctions, www.wisconsinsurplus.com. Locally, the City of Pewaukee and the Town of Brookfield have recently utilized the firm to dispose of their aerial ladders that they have replaced and had great success with the services provided by Brindlee Mountain Fire Apparatus. The Aerial Ladder will remain here in the City until such time we have an accepted offer for the sale, which has been approved by the Common Council. The Commission that would be paid at time of sale would be 10% (or a minimum of \$500) to Brindlee.

If there is any additional information that I can provide, please let me know.

