



CITY OF WAUKESHA

Administration

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Committee: Finance	Date: 1/12/2021
Common Council Item Number: ID# 20-1557	Date: 1/19/2021
Submitted By: Steve Howard, Fire Chief SH	City Administrator Approval: Kevin Lahner, City Administrator, KL
Finance Department Review: Bridget Souffrant, Finance Director BS	City Attorney's Office Review: Brian Running, City Attorney BR
Subject: Review and act on a request to enter a contract with Stryker for the 2021-2025 CIP Cot Replacement project and have the Mayor sign the contract. Revise the CIP for calendar years 2021-2023 and reduce the estimated costs by a total of \$29,080.84.	

Details:
 The Fire Department is seeking approval to enter a contract with Stryker as part of the Community Investment Project for Cot Replacements that has been approved for 2021-2025. (See attached CIP.) The original estimated costs for this project was \$152,532 and was scheduled to be completed over the course of the next five years. With this agreement, we will still be spreading the funding out over the next 5 years as planned, however, we will be able to take advantage of purchasing 3 of the cots at the 2020 price and receive them in 2021. This will be done through an interest free financing agreement offered through Stryker. This will reduce the cost to \$55,625.16 over the next 3 years. (\$18,541.72 per year) An estimated 3-year savings of \$29,080.84. We will take possession of the Cots until 2021. The 3 units we will be replacing are at or near the end of their service life. 1 unit will be 16 years old at the time of replacement and the other 2 will be 15 years old. The average service life of the cots are 7 years. We refurbished these units 7 years ago to get the maximum service life out of them.

Options & Alternatives:
 The Finance Committee and Council could wait to make the purchase as outlined in the current CIP; however, we would also lose the 2020 pricing discount and interest free option.

Financial Remarks:
 The finance department is in support of this cost saving measure. They will amend the 2021 CIP to reflect the savings.
 Original 2021 CIP 2242-49110 - \$26,000 New CIP 2021 2242-49110 - \$18,541.72
 Original 2021 CIP 2242-68290 - \$26,000 New CIP 2021 2242-68290 - \$18,541.72

Executive Recommendation:
 The City Administrator is supportive in this purchase that is part of the Community Investment Project and in signing the contract to achieve the lowest possible purchase price.

