



MEMORANDUM

DATE: February 15, 2019
TO: Dan Duchniak
FROM: Kelly Zylstra
RE: Replacement Vehicle for Truck 15

Proposals to replace WWU fleet #15, a 2008 GMC 2500 service truck, with 2-wheel drive and 83,000 miles were due at 3pm on February 7th.

We requested proposals for one (1) 2019 or current model, 10,000# minimum gross vehicle weight (GVW), single rear wheel (SRW), two-wheel drive, 56" cab to axle (CA), extended cab truck, or equivalent, with service body and accessories.

Funds will be taken from Capital Fleet Account #3920 for this vehicle. The account has \$45,000 allocated for this purchase.

The proposals were requested from four dealers; however only two submitted. One dealer submitted two quotes with the difference being the service box; one matching our spec and one alternate.

Ewald Automotive Group of Hartford submitted a proposal for a 2019 Ford F250 with a Knapheide Service Body (Flip Top) in the amount of \$47,477.50 with a trade in value for the 2008 GMC of \$7,000.00, reducing the bid to \$40,477.50. The vehicle would be 18 to 22 week lead time.

Ewald Automotive Group of Hartford submitted a proposal for a 2019 Ford F250 with a Knapheide 696F Service Body in the amount of \$44,959.00 with a trade in value for the 2008 GMC of \$7,000.00, reducing the bid to \$37,959.50. The vehicle would be 18 to 22 week lead time.

Hiller Ford submitted a proposal for a 2019 Ford F250 with a Knapheide 696F Service Body in the amount of \$42,495.00 with a trade in value for the 2008 GMC of \$7,200.00, reducing the bid to \$35,295.00 with a 14 to 16 week lead time.

Staff is recommending to move forward with the low qualified bidder Hiller Ford.

Recommended Motion: Approve the purchase of a 2019 Ford F250 with Knapheide 696F Service Body from Hiller Ford in the amount of \$42,495.00 with the trade in of \$7,200.00 for Truck 15, a 2008 GMC 2500 service truck for a not to exceed total of \$35,290.00.