

# Memo

**To:** Fred Abadi  
**From:** Jon Weinkauff  
**cc:** Robin Watke  
**Date:** 05/01/2018  
**Re:** Bids received on April 27<sup>th</sup> 2018

---

Fred,

After reviewing all the bids received on April 27<sup>th</sup> 2018 I have determined the following.

5-7 Yard dump bodies with Plows, wings, and sanders – \$72,786.58 Low bidder is Burke truck and equipment and meets all specs as asked for.

12-17 Yard dump bodies with Plows, wings and sanders- \$79,548.00 Low bidder is Burke truck and equipment and meets all specs as asked for.

16000lb trailers- Low bidder is Technology international, They failed to meet specs in the following areas.

- Under frame structure we asked for a 16' tilting portion of the deck, they bid a 17' tilting portion.
- Under paint we asked for powder coated final color, they bid with a notation that powder coat was not available.
- Under tool box we asked for the box to be in the tongue and in their bid their toolbox was under the bed.

Therefore the next lowest bidder that meets all specs as asked for is Corral trailer sales at \$9,939.00 per trailer.

I have attached the bid tab as well as the trailer spec with the conflicts highlighted.

**CITY OF WAUKESHA  
BOARD OF PUBLIC WORKS  
FOR**

**Two (2) NEW, CURRENT MODEL YEAR,  
5-6 YARD DUMP BODIES WITH PLOWS, WINGS AND SANDERS FOR  
MUNICIPAL GARAGE**

**Bids Received: Friday, April 27, 2018 at 11:00 a.m.**

	TOTAL COST	MODEL
Bidders:		
Burke Truck & Equipment 5337 Reiner Rd., Madison, WI 53718	\$73,895.00 - \$72,786.58 After Discount	J-Craft M-b-ultra-SS
Casper's Truck Equipment 700 Randolph Dr., Appleton, WI 54913	Coal Chute Build \$95,582.00 Non-Coal Chute \$93,984.00	Henderson Mark E 304 Stainless Steel

**CITY OF WAUKESHA  
BOARD OF PUBLIC WORKS  
FOR**

**Two (2) NEW, CURRENT MODEL YEAR,  
12-17 YARD DUMP BODIES WITH PLOWS, WINGS AND SANDERS  
FOR MUNICIPAL GARAGE**

**Bids Received: Friday, April 27, 2018 at 11:00 a.m.**

	TOTAL COST	MODEL
Bidders:		
Burke Truck & Equipment 5337 Reiner Rd., Madison, WI 53718	\$80,760.00 - \$79,548.60 After Discount	J-Craft M-b-ultra-SS
Casper's Truck Equipment 700 Randolph Dr., Appleton, WI 54913	\$101,996.00	Henderson Mark E Tandem 304 Stainless Steel

**CITY OF WAUKESHA  
BOARD OF PUBLIC WORKS  
FOR**

**16,000LB FLATBED TRAILER**

**FOR  
MUNICIPAL GARAGE**

**Bids Received: Friday, April 27, 2018 at 11:00 a.m.**

	TOTAL COST	MODEL
Bidders:		
Technology International, Inc. 1349 S. International Pkwy., Ste, 2411, Lake Mary, FL 32746	<b>9,650.00</b>	No powder coat, Storage under bed, 17' tilting bed ( not to spec)
<b>The Corral Trailer Sales</b> N5120 Coffee Rd., Helenville, WI 53137	<b>\$9,939.00</b>	MAXXD G8X TILT
Miller-Bradford & Risberg, Inc. W250 N6851 Hwy. 164, Sussex, WI 53089	\$14,100.00	Towmaster T-16DT
Brooks Tractor, Inc. 12101 W. Silver Spring Dr., Milwaukee, WI 53225	\$14,309.00	Felling FT-16 IT-I
Fabick Cat 11200 W. Silver Spring Rd., Milwaukee, WI 53225	\$14,415.00	Towmaster T-16DT
Vermeer Wisconsin, Inc. 5445 N. 131 <sup>st</sup> St., Butler, WI 53007	\$14,578.00	Felling FT-16IT-I Drop Deck-Tilt

**BID FORM**

Bidder: Technology International, Inc.

Address: 1349 S. International Parkway, Suite 2411, Lake Mary, FL 32746

Make & Model of Trailer Rolls Rite Model 18KP23TE

Does this unit meet minimum specifications?

Yes  No


If above answer is "No", list exceptions:

- Powder coat not available

- Storage is under bed

Delivery Date: 45 days ARO

Total Cost of Trailer \$9,650.00 per trailer  
\$28,950.00 for total 3 trailers (includes delivery)  
See TII Proposal TII-WI-0418-5243 attached

Firm: Technology International, Inc.  
Address: 1349 S. International Parkway, Suite 2411, Lake Mary, FL 32746  
Phone: 407-359-2373  
Signature:  Shaji Habib - Inside Sales Manager

If you have any questions call Jon Weinkauff at 262-522-6424 -- Garage Supervisor, City Garage

16,000 lb. tilt bed trailer

Comply Yes/No		
Yes	GVWR	16,000 LB GVWR minimum
Yes	Axles/Brakes	(2) 8,000# Dexter torsion axles with oil bath hubs and 4 wheel self-adjusting electric brakes NO EXCEPTIONS
Yes	Coupler	Flat face 4 bolt Adjustable pintle eye 15k rated
Yes	Jack	2 speed Heavy duty JOST single jack
Yes	Hydraulic/Tilt assist	Gravity cushion with sealed hydraulic cylinder to hold tilt portion of deck raised. Must have flow control valve to control rate of descent.
Yes	TIRES	17.5 Radial tires with 16 ply construction Re-groovable and must include (1) spare wheel and tire assembly.
Yes	Frame structure - Tilting portion is 17 foot	6"x3" ¼ wall thickness tube for main frame. 8" Channel wrap tongue. 3" channel on 12" center cross members. Stationary platform 6' and tilting portion of deck to be 16'. Must have safety chains sized correctly for the trailer load rating. Trailer will be 83" wide and incorporate 9"x72" Double broke diamond plate fenders 14GA in thickness. Rear of trailer deck to be "Knife edge" style with no ramps.
Yes	Load securement/Rub rail	3/16" thick stake pockets with rub rail 2" wide and 3/8" thickness. Trailer will have (4) bull nose D rings on the stationary deck and (6) on the tilting portion of the deck. Prefer to have rings welded on at factory, Location to be approved by garage supervisor.

16,000LB trailer

Comply Yes/No		
Yes but Powder coat not available	Paint color/ Paint process	Entire trailer is to be completely sand blasted, acid washed, primed, and powder coated final color.  Final color to be Gray Metallic.
Yes	Deck composition	Entire deck area to be Oak decking
Storage under bed	Tool box	Lockable tool box built into tongue
Yes	Electrical System	Full LED sealed lighting system with sealed modular wiring harness. Must incorporate DOT compliant safety breakaway system that includes built in charger for battery. 7 way "RV" style trailer plug to plug into tow vehicle.