



**CITY OF WAUKESHA**

**Administration**

201 Delafield Street, Waukesha, WI 53188  
 Tel: 262.524.3701 fax: 262.524.3899  
 www.waukesha-wi.gov

<b>Committee:</b> Finance	<b>Date:</b> 11/12/2019
<b>Common Council Item Number:</b> ID# 19-1429	<b>Date:</b> 11/19/2019
<b>Submitted By:</b> Steve Howard, Fire Chief	<b>City Administrator Approval:</b> Kevin Lahner, City Administrator, KL
<b>Finance Department Review:</b> Denise Vandenbush-Kohlmann, Acting Finance Director <b>DVK</b>	<b>City Attorney's Office Review:</b> Brian Running, City Attorney <a href="#">Click here to enter text.</a>
<b>Subject:</b> Review and act on a request to enter into a contract with Baycom for the 2020-2023 CIP Radio Project and have the Mayor sign the contract pending final review by the City Attorney. Revise the CIP for calendar years 2021-2023 and reduce the estimated costs by \$1,016,985.60.	

**Details:**  
 The Fire Department is seeking approval to enter into a contract with Baycom as part of the City-wide Radio Community Investment Project that has been approved for 2020-2023. (See attached CIP.) The original estimated costs for this project was \$2,433,000 to be completed over the course of the next four years. We have been able to secure pricing with Baycom to reduce this cost to roughly \$1,416,014.42. An estimated savings of \$1,016,985.60. Baycom has agreed to give us 2019 pricing and a 7% discount below the current state VALUE bid if we sign an agreement to purchase all the radios by 12/7/19. We will not take possession of the radios or pay for them until after 1/1/20. They have also secured financing for us through Motorola to receive a 0% interest rate for the purchase for the next 3 years. We will take possession of all the new radios in 2020, we will stick to our 2020 funding of \$500,000, reduce our funding for 2021 and 2022 from \$600,000 per year to \$458,007.21, and eliminate the 2023 funding. We will also take possession of all the radios in 2020.

**Options & Alternatives:**  
 The Finance Committee and Council could wait to make the purchase as outlined in the current CIP, however we would not see as much of a cost savings as we will with making the bulk purchase. We also would lose the 7% discount and interest free option.

**Financial Remarks:**  
 The finance department is in support in this cost saving measure.

**Executive Recommendation:**  
 The City Administrator is supportive in this purchase that is part of the Community Investment Project and in signing the contract to achieve the lowest possible purchase price.

