

## PARKS, RECREATION & FORESTRY

1900 AVIATION DRIVE  
WAUKESHA, WISCONSIN 53188-2471  
TELEPHONE 262/524-3737 FAX 262/524-3713

Ron Grall, Director  
rgrall@ci.waukesha.wi.us

April 16, 2015

To: Parks, Recreation & Forestry Board (PRFB)

RE: 4/20/15 PRFB Agenda Item - Approve the purchase of a New Terex Hi-Ranger Aerial Lift Truck for \$ 107,900.00.

This request is for the final approval to purchase a replacement Aerial Lift Bucket Truck. This replacement model is a Terex Hi-Ranger LT40 Articulating / Telescoping Aerial Device. It will be placed on a 2016 Ford F550 4 X 4 gas chassis. Terex recently purchased Dueco, Inc. on Bluemound Road here in Waukesha.

It replaces bucket truck #3, (one of three currently in our fleet), which is a 2004 Ford F750 Cab and Chassis with a 25 yr. old boom with a working height of 35 ft. The boom has been rebuilt four times per manufacturer recommendations and is no longer serviceable. This vehicle will go to auction.

This purchase will be made through the National Joint Powers Alliance which is a nationally awarded contract similar to the state bid used by municipalities across the country. This purchasing agency has been approved by Common Council and the Director of Finance. The City of Waukesha is a member (I.D. # 31003). Dueco, Inc. was awarded the contract for 2014 – 2017.

Attached supporting documentation;

- Terex Utilities, Inc. Customer Order Acknowledgement
- Terex/Dueco Purchasing Acknowledgement
- Picture of the TL40

Thank you,

Pete Traczek  
Parks and Forestry Operations Manager





**TEREX**  
*Utilities*

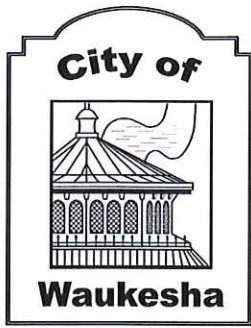
**Aerial Devices** | Hi-Ranger Telescopic Material Handling Aerial Device



**TLM**

**Aerial Devices**





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April 16, 2015

To: Parks, Recreation & Forestry Board (PRFB)

RE: 4/20/15 PRFB Agenda Item - Approve the purchase of a New Terex Hi-Ranger Aerial Lift Truck for \$ 171,548.00

This request is for the final approval to purchase a replacement Aerial Lift Bucket Truck. This replacement model is a Terex Hi-Ranger TL55 Articulating / Telescoping Aerial Device. It will be placed on a 2016 International 4300 4 X 2 cab and chassis. Terex recently purchased Dueco, Inc. on Bluemound Road here in Waukesha.

It replaces our oldest bucket truck #99, (one of three currently in our fleet), which is a 1991 Chevy Cab and Chassis with a 25 yr. old boom with a working height of 55 ft. The boom has been rebuilt four times per manufacturer recommendations and is no longer serviceable. This vehicle will go to auction.

This purchase will be made through the **National Joint Powers Alliance** which is a nationally awarded contract similar to the state bid used by municipalities across the country. This purchasing agency has been approved by Common Council and the Director of Finance. The City of Waukesha is a member (I.D. # 31003). Dueco, Inc. was awarded the contract for 2014 – 2017.

Attached supporting documentation;

- Terex Utilities, Inc. Customer Order Acknowledgement
- Terex/Dueco Purchasing Acknowledgement
- Picture of the TL55

Thank you,

Pete Traczek  
Parks and Forestry Operations Manager









## Purchasing Through NJPA

### Take advantage of NJPA membership to purchase from Terex/DUECO!

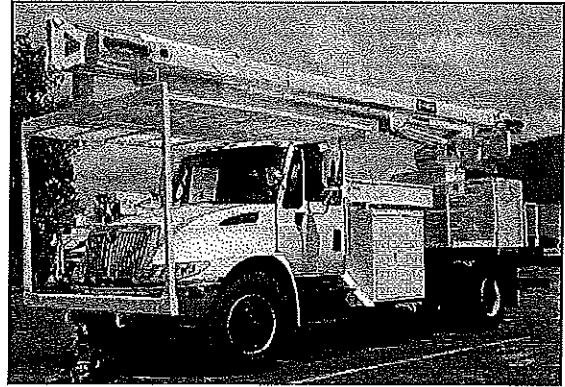
- Terex/DUECO is now an approved vendor of the NJPA (National Joint Powers Alliance®)
- Cities, counties, school districts, universities, line schools, electrical coops are eligible to purchase through NJPA
- Easy, legal and cost effective no bid procurement process, similar to GSA
- There is no cost, obligation or liability to join or participate in NJPA contracts.

When you purchase new equipment, you may be able to utilize NJPA (National Joint Powers Alliance®) a national municipal contracting agency committed to serving its members' purchasing needs.

NJPA is a public agency, member-driven service cooperative that serves over 35,000 members. It offers a multitude of contracted products, equipment and service opportunities to education, government and other non-profit entities.

The NJPA offers its members contract purchasing solutions that are leveraged nationally to enable contracted suppliers and member agencies to work smarter and more efficiently as they do business with each other. NJPA does this by establishing a business and service alliance between member buyers and contracted suppliers, ensuring a valued and successful national purchasing program.

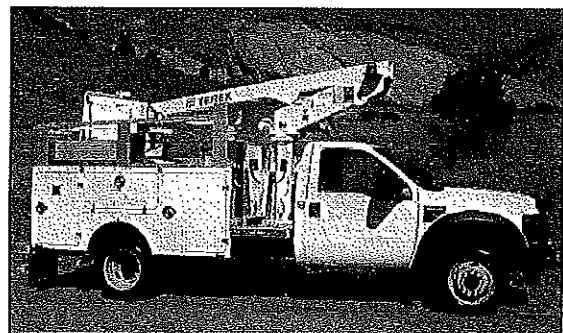
NJPA is funded by a vendor contract administrative fee. The fee is paid by the vendor and not passed on to the NJPA Member. The fee covers the costs of contract marketing and facilitation, and it offsets operating expenses incurred by NJPA.



*Purchase new equipment via NJPA membership*

### What NJPA membership means

- Purchase for a government, education or non-profit entity
- Buy from contracted vendor suppliers
- Non-exclusive contracts
- Nationally leveraged and aggregated pricing and services
- Nationally acclaimed, recognized vendors
- Broad range of high-quality products
- Save time and resources
- Thorough 10-step process



Contact your DUECO representative or [www.njpacoop.org](http://www.njpacoop.org) to find out how you can benefit from equipment purchases through NJPA.