

# RELIANT FIRE APPARATUS, INC.

P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



April 5, 2022

City of Waukesha Fire Department  
Assistant Chief Joseph Hoffman  
130 W. St. Paul Avenue  
Waukesha, WI 53188

Proposal Detail: Reliant Fire Apparatus Proposal #641 dated April 5, 2022 for one (1) Pierce Quantum PUC Pumper.

Dear Assistant Chief Hoffman,

Thank you for the opportunity to present this Proposal Detail to the City of Waukesha Fire Department. Attached you will find the completed proposal for the apparatus to be furnished. The pricing information for the Proposal Detail is as follows utilizing Sourcewell contract #022818:

### **Pricing Summary:**

Base Unit Price Prior to Payment Discount Options Detailed Below: \$896,469.00

### **Performance Bond:**

If a Performance Bond equal to 100% of the Base Unit Price is desired it can be provided for an additional amount of \$2,205.00. This amount will be added to the contract purchase price.

If advanced payments are desired at a later date after contract signing a Performance Bond will not be able to be added at that time. If a bond will be desired at anytime after contract signing, then it must be included at the time of contract entry.

### **100% Prepayment Option:**

Should the City of Waukesha elect to make 100% payment at contract execution an advanced payment discount can be subtracted from the Base Unit Price, resulting in the following contract amount. The pricing detail below includes the 100% Performance Bond as done on previous purchases with advanced payments:

Base Unit Price Prior to Payment Discount:	\$896,469.00
Add: 100% Performance Bond:	\$2,205.00
Less Advanced Payment Discount:	<u>(\$40,738.00)</u>
Contract Purchase Price:	<u>\$857,936.00</u>

### **Progress Payment Option After Contract Execution:**

If the City of Waukesha desires to make progress payments after the time of contract signing at any point, these associated discounts can be calculated upon request. The associated discounts earned for advanced payments will be credited back to the City of Waukesha on a Change Order. At the time of final completion of the apparatus the Change Order credit will be issued back to the City of Waukesha.

**Terms and Conditions:**

Pricing Validity – Proposal pricing is valid for fifteen (15) calendar days.

Delivery – Unit(s) to be completed and prepared for final inspection within approximately 23.5 – 24.5 months from receipt and acceptance of contract or purchase order. Delivery lead time is based on current lead time at time of proposal. Lead time will be determined at time of contract/purchase order award.

Taxes – Any State, Federal, or local taxes are not included. If subject to taxes the amount will be added to the final invoice amount. For a tax-exempt purchase, the purchasing entity tax exempt form is required.

Freight – Delivery shall be F.O.B. Pierce Manufacturing, Appleton, WI.

Payment Form – Payment to be made in the form of cash or check. Credit card or purchase cards (P-Cards) are not permitted for purchase of fire apparatus.

**Payment Terms:**

**Base Option:**

Payment due in full to Reliant Fire Apparatus, Inc. N10 days prior to final inspection and delivery from the Pierce Manufacturing, Inc. build location.

**100% Prepayment Option:**

Payment due in full at time of receipt and acceptance of contract or purchase order.

Said apparatus and equipment are to be built and shipped in accordance with the proposal hereto attached. Delays due to strikes, war, conflicts, pandemics, supply chain issues, or other causes beyond our control, could alter the delivery schedule.

The proposal herein contained shall form part of the final contract and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of proposal, except for any items deemed to be “non-compliant” by the purchaser. All “non-compliant” items are detailed on the NFPA Statement of Exceptions included with the proposal.

We thank the City of Waukesha for the opportunity to submit Reliant Fire Apparatus proposal #641 to you. Should you have any questions or require any additional information, please do not hesitate contacting me directly, or contacting Reliant Fire Apparatus directly at (262) 297-5020.

Respectfully,

*Brett Krueger*

Brett Krueger  
Reliant Fire Apparatus, Inc.