



**CITY OF WAUKESHA**

**Administration**

201 Delafield Street, Waukesha, WI 53188  
 Tel: 262.524.3701 fax: 262.524.3899  
 www.waukesha-wi.gov

<b>Committee:</b> Board of Public Works	<b>Date:</b> 3/4/2021
<b>Common Council Item Number:</b> ID#21-1833	<b>Date:</b> 3/16/2021
<b>Submitted By:</b> Fred Abadi, P.E. Public Works Director	<b>City Administrator Approval:</b> Kevin Lahner, City Administrator
<b>Finance Department Review:</b> Bridget M. Souffrant, Finance Director	<b>City Attorney's Office Review:</b> Brian Running, City Attorney
<b>Subject:</b> Review and act on the proposed amendment to the Memorandum of Contract between the City and water softener optimizer companies.	

**Details:**  
 The Clean Water Plant's water softener salt optimization program was approved on August 7, 2018. Since then over 1,000 softeners have been optimized. However, with the onset of Covid and subsequent economic uncertainties, there has been a significant downturn in the program's progress. City administration has authorized optimizations for industrial, commercial and multi-family users (i.e., high water users) as long as Covid precautions are followed. Optimizer companies are finding it increasingly difficult to perform optimizations and still maintain their business. In order to promote and advance high water user optimizations, the attached contract amendment is proposed, which would permit the optimizers to charge softener owners a copay greater than \$10. The high user letter within the contract has also been modified to clarify that service call rates may apply for the optimizations. The City Attorney has reviewed and approved the proposed contract amendment.

Attachment: Amended Optimization Contract Draft 3-4-21

**Options & Alternatives:**  
 An increase in appropriation was discussed, however we feel this is the best option to accelerate the pace of optimizations.

**Financial Remarks:**  
 This modification does not increase the cost of the program, since the \$30 appropriation per softener remains the same.

**Executive Recommendation:**  
 Approve the amended Memorandum of Contract.

