



# Waukesha Water Utility

SERVING WAUKESHA SINCE 1886

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DATE: April 9, 2021  
TO: Dan Duchniak  
FROM: Kelly Zylstra  
RE: Water Treatment Chemical Bids

Annual proposals have been received on April 7<sup>th</sup> for water treatment chemicals, as shown on the attached table. Quantities of chemicals are based on a projected water pumpage of 1.9 billion gallons for the year 2021. It is our recommendation to award, as follows:

Fluoride	Viking Chemical Company	\$5,022.00
Sodium Silicate	Occidental Chemical	\$85,161.30
Sodium Hypochlorite	Viking Chemical Company	\$39,720.00
Sodium Hydroxide	Milport Chemical Company	\$3,407.04
Sodium Permanganate	Viking Chemical Company	\$12,289.68
Liquid Manganese Sulfate	Viking Chemical Company	\$6,814.08
Dry Manganese Sulfate	Viking Chemical Company	\$26,560.80
Dry Potassium Permanganate	Viking Chemical company	\$15,364.80

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Total bid amounts based on estimated pumpage of 1.9 billion gallons: \$194,339.70

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{Budgeted amount: \$196,974.00}

The contract for chemical suppliers will run from June 1, 2021 to May 31, 2022.

**Recommended Motion:** Move to approve purchase of annual water treatment chemicals from chosen vendors, as presented.

Enc.

Chemical Bid Summary  
June 1, 2021 - May 31, 2022

Supplier	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22	6/21 - 5/22
	Fluoride (Hydrofluosilicic Acid)	Sodium Silicate	Sodium Hypo 12.5%	Sodium Hydroxide	Sodium Permanganate	Liquid Manganese Sulfate	Potassium Permanganate	Dry Manganese Sulfate
Estimated Qty.	1,860 gallons	749,000 pounds	33,100 gallons	2,184 gallons	1,352 gallons	1,352 gallons	7,920 lbs.	10,710 lbs.
Hawkins Water Treatment 1882 Morris Street Fond du Lac, WI 54935	\$3.60/gallon	No Bid	\$1.78/gal	\$2.03/gallon	\$9.60/gallon	\$13.23/gallon	\$3.68/pound	\$2.91/pound
Milport Chemical Co. 2829 S. 5th Court Milwaukee, WI 53218	No Bid	\$0.126/lb	\$1.24/gal	<b>\$1.56/gallon</b>	No bid	No Bid	\$2.19/lb	No bid
Viking Chemical Co. 1827 Eighteenth Avenue Rockford, IL 61110	<b>\$2.70</b> \$45 drum deposit	No Bid	<b>\$1.20/gal</b>	\$2.25/gallon \$45 drum deposit	<b>\$9.09/gallon</b> \$45 drum deposit	<b>\$5.04/gallon</b> \$45 drum deposit	<b>\$1.94/pound</b>	<b>\$2.48/pound</b> \$20 drum deposit
Occidental Chemical 3030 Warrenville Road, Suite 330 Lisle, IL 60532	No bid	<b>\$0.1137/lb</b>	No bid	No bid	No bid	No bid	No bid	No bid
2019 / 2020 Pricing	\$2.70/gallon	\$0.0987/lb	\$1.19/gallon	\$1.46/gallon	\$8.54/gallon	\$5.98/gallon	\$1.89/lb.	\$2.47/lb.
% Change from 2019 / 2020	0.00%	15.20%	0.84%	6.85%	6.44%	-15.72%	2.65%	0.40%
2019-2020 Provider	Hawkins	Occidental	Milport	Milport	Hawkins	Viking	Viking	Viking