

**Waukesha Water Utility
Revenue Analysis
June 2020**

	CURRENT MONTH				YEAR TO DATE			
	ACTUAL'20	BUDGET'20	VARIANCE	%	ACTUAL'20	BUDGET'20	VARIANCE	%
OPERATING REVENUES:								
Total Metered Sales	\$805,461	\$929,903	(\$124,441)	(13.38)	\$4,136,041	\$4,428,176	(\$292,136)	(6.60)
Private Fire Capacity	\$20,092	\$23,366	(\$3,274)	(14.01)	\$129,562	\$135,378	(\$5,816)	(4.30)
Public Fire Capacity	\$215,739	\$250,538	(\$34,799)	(13.89)	\$1,078,126	\$1,137,099	(\$58,973)	(5.19)
Other Operating Revenues	\$18,244	\$29,086	(\$10,842)	(37.28)	\$161,144	\$214,134	(\$52,990)	(24.75)
TOTAL OPERATING REVENUES	\$1,059,536	\$1,232,893	(\$173,357)	(14.06)	\$5,504,873	\$5,914,789	(\$409,915)	(6.93)
Est. Rev. Impact due to Rate Case Delay:								
Metered Sales			(\$141,984)				(\$263,427)	
Public/Private Fire			(\$41,841)				(\$76,470)	
Late Fees			(\$993)				(\$3,972)	
			<u>(\$184,818)</u>				<u>(\$343,868)</u>	
Est. Rev. Impact due to COVID/Consumption Changes:								
Metered Sales			\$17,543				(\$28,709)	
Late Fees			(\$6,788)				(\$27,257)	
			<u>\$10,755</u>				<u>(\$55,966)</u>	
Other Revenue Impacts			\$706				(\$10,081)	
Total Revenue Budget Variance			<u>(\$173,357)</u>				<u>(\$409,915)</u>	

**Waukesha Water Utility
Consumption Analysis
June 2020**

Customer Type	June 2020	June 2020	Over / (Under)		2020 YTD	2020 YTD	Over / (Under)	
	Gallons Billed	Gallons Budget			Gallons Billed	Gallons Budget		
Res - Single	85,211,800	76,944,210	8,267,590	10.7%	361,045,800	350,003,864	11,041,936	3.2%
Res - Duplex	10,516,100	9,340,282	1,175,818	12.6%	53,416,400	52,603,166	813,234	1.5%
Res - Triplex	779,300	426,202	353,098	82.8%	3,760,400	3,698,716	61,684	1.7%
Res - Total	96,507,200	86,710,694	9,796,506	11.3%	418,222,600	406,305,746	11,916,854	2.9%
Commercial	17,888,300	22,247,274	(4,358,974)	-19.6%	142,860,200	157,273,046	(14,412,846)	-9.2%
Multi-Family	28,625,700	26,882,282	1,743,418	6.5%	176,183,900	173,820,346	2,363,554	1.4%
Industrial	14,724,600	16,410,982	(1,686,382)	-10.3%	81,686,500	94,814,804	(13,128,304)	-13.8%
Public	3,099,500	7,312,270	(4,212,770)	-57.6%	22,295,050	29,739,472	(7,444,422)	-25.0%
Irrigation	25,700	11,500	14,200	123.5%	72,800	84,201	(11,401)	-13.5%
	160,871,000	159,575,002	1,295,998	0.8%	841,321,050	862,037,615	(20,716,565)	-2.4%

**Waukesha Water Utility
Expense Analysis
June 2020**

	CURRENT MONTH				YEAR TO DATE			
	ACTUAL'20	BUDGET'20	VARIANCE	%	ACTUAL'20	BUDGET'20	VARIANCE	%
OPERATING EXPENSES:								
Source	\$50,302.65	\$12,887.95	\$37,414.70	290.31 1	\$302,159.62	\$152,542.88	\$149,616.74	98.08
Pumping	74,211.33	85,911.11	(11,699.78)	(13.62) 2	422,517.73	475,098.86	(52,581.13)	(11.07)
Treatment	61,937.57	65,103.70	(3,166.13)	(4.86)	221,123.65	269,264.57	(48,140.92)	(17.88)
Distribution	56,552.24	88,188.59	(31,636.35)	(35.87) 3	459,454.17	552,595.66	(93,141.49)	(16.86)
Customer Service	9,485.28	15,161.47	(5,676.19)	(37.44)	73,122.76	90,801.41	(17,678.65)	(19.47)
Administrative	154,502.55	171,389.76	(16,887.21)	(9.85) 4	756,889.31	876,304.09	(119,414.78)	(13.63)
Total	\$406,991.62	\$438,642.58	(31,650.96)	(7.22)	\$2,235,267.24	\$2,416,607.47	(181,340.23)	(7.50)
MANAGERS' MARGIN	652,544.32	794,250.31	(141,705.99)	(17.84)	3,269,605.98	3,498,181.21	(\$228,575.23)	(6.53)
Depreciation	171,779.41	171,586.12	193.29	0.11	1,036,121.93	1,029,516.72	6,605.21	0.64
Tax Equivalent	165,492.65	165,492.65	0.00	0.00	992,955.90	992,955.90	0.00	0.00
Other Taxes	9,983.60	11,678.22	(1,694.62)	(14.51)	61,737.78	76,289.36	(14,551.58)	(19.07)
TOTAL OPERATING EXPENSES	\$754,247.28	\$787,399.57	(\$33,152.29)	(4.21)	\$4,326,082.85	\$4,515,369.45	(\$189,286.60)	(4.19)

Notes

- 1 Source: Variance Relates to GL Project expense amortization approved with past rate order. Budget planned for a new rate case 3/1/2020.
- 2 Pumping: Power is below budget by roughly \$5,000, with the remaining variance related to delayed labor related maintenance projects.
- 3 Distribution: There was only one main break and one street lateral replacement completed in June. Budgeted activities for flushing and leak detection have been pushed until later in the year.
- 4 Administrative: Health Insurance, employee use of PTO, minor equipment purchases and PSC rate application costs were under budget.