

RELIANT FIRE APPARATUS, INC.
P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



September 3, 2020

City of Waukesha Fire Department
Fire Chief Steve Howard
130 W. St. Paul Avenue
Waukesha, WI 53188

Proposal Detail: Reliant Fire Apparatus Proposal #575 dated September 3, 2020 for one (1) Pierce 107' Aerial Ladder mounted on a Quantum Chassis.

Dear Chief Howard,

Thank you for the opportunity to present this Proposal Detail to the City of Waukesha Fire Department. Attached you will find the completed proposal for the apparatus to be furnished. The pricing information for the Proposal Detail is as follows:

Pricing Summary:

Base Unit Price Prior to Payment Discount Options Detailed Below: \$1,382,420.00

100% Prepayment Option:

Should the City of Waukesha elect to make 100% payment at contract execution as done on previous apparatus purchases an advanced payment discount can be subtracted from the Base Unit Price, resulting in the following contract amount:

Base Unit Price Prior to Payment Discount:	\$1,382,420.00
Less Advanced Payment Discount:	<u>\$(57,695.00)</u>
Contract Purchase Price:	<u>\$1,324,725.00</u>

100% Performance Bond:

Included with the purchase is a Performance Bond and Warranty Bond equal to 100% of the apparatus amount.

Terms and Conditions:

Pricing Validity – Proposal pricing is valid until September 30, 2020. Pricing after September 30, 2020 will require re-calculation due to a reduction in the advanced payment discount rate effective October 1, 2020.

Delivery – Unit(s) to be completed and prepared for final inspection within approximately 11.5 – 12.5 months from receipt and acceptance of contract or purchase order. Delivery lead time is based on current lead time at time of proposal. Lead time will be determined at time of contract/purchase order award.

Taxes – Any State, Federal, or local taxes are not included. If subject to taxes the amount will be added to the final invoice amount. For a tax exempt purchase, the purchasing entity tax exempt form is required.

Freight – Delivery shall be F.O.B. Pierce Manufacturing, Appleton, WI.

Payment Terms:

100% Prepayment Option:

Payment due in full at time of receipt and acceptance of contract or purchase order. If payment is not received at time of receipt and acceptance of contract or purchase order the advanced payment discount will not be earned. Payment must be received in full prior to shipment of the completed apparatus from Pierce Manufacturing.

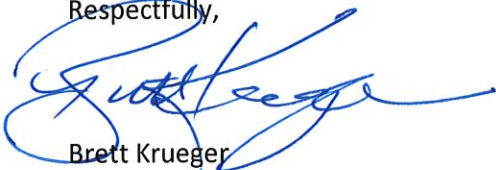
Said apparatus and equipment are to be built and shipped in accordance with the proposal hereto attached. Delays due to strikes, war, conflicts, or other causes beyond our control, could alter the delivery schedule.

The proposal herein contained shall form part of the final contract and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of proposal, except for any items deemed to be “non-compliant” by the purchaser. All “non-compliant” items are details on the NFPA Statement of Exceptions included with the proposal.

We thank the City of Waukesha Fire Department for the opportunity to submit Reliant Fire Apparatus proposal #575 to you. Should you have any questions or require any additional information, please do not hesitate contacting me directly, or contacting Reliant Fire Apparatus directly at (262) 297-5020.

Respectfully,



Brett Krueger
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