



**CITY OF WAUKESHA**

**Administration**

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<b>Committee:</b> Finance	<b>Date:</b> 9/5/2019
<b>Common Council Item Number:</b> ID#19-1122	<b>Date:</b> 9/17/2019
<b>Submitted By:</b> Steve Howard, Fire Chief	<b>City Administrator Approval:</b> Kevin Lahner, City Administrator KL
<b>Finance Department Review:</b> Rich Abbott, Finance Director RA	<b>City Attorney's Office Review:</b> Brian Running, City Attorney BR
<b>Subject:</b> The Fire Department is seeking approval from the Finance Committee and Common Council to review and adopt a fee increase for Emergency Medical Services (EMS).	

**Details:**  
 The City of Waukesha Fire Department is recommending that the Finance Committee and Common Council adopt a fee increase for Emergency Medical Services (EMS). The department has worked closely with representatives of Andres Medical Billing (AMB) to conduct a rate analysis as of part of our 2020 budget preparation. As a result, we are requesting a \$200 increase to Advanced Life Support (ALS) and Basic Life Support (BLS) Services. We would like to spread this increase over a 2-year period, with a \$100 increase starting October 1, 2019 and an additional \$100 increase starting October 1, 2020. The increase is consistent with "Usual and Customary" payments from private insurance and would generate an estimated \$56,480 of additional revenue in 2020 and another additional \$56,480 in 2021. In 2020, the Fire Department is submitting an Operating Budget of \$14,372,139 with a combined total of \$2,450,937 for all sources of revenue. EMS responses accounted for 85% of our responses in 2018. The total revenue generated from billing for EMS services will not exceed the cities expenditures for providing the services to the community.

**Options & Alternatives:**  
 An alternative to this request would be not to increase the Emergency Medical Service (EMS) fees, and not capture the additional \$56,480 in revenue in 2020 and \$56,480 in 2021.

**Financial Remarks:**  
 The overall fee increase is included in the 2020 Operating Budget 2213-45240.

**Executive Recommendation:**  
 The City Administrator is supportive of this fee increase.

