GILLIG

September 8, 2017

Mr. Brian Engelking Transit Manager Waukesha Metro 2311 Badger Drive Waukesha, WI 53188 bengelki@waukesha-wi.gov

Dear Mr. Engelking,

Thank you for your interest to purchase two (2) 35' Low Floor buses using options off the Wisconsin DOT contract for Waukesha Metro.

After reviewing our production schedule, Gillig will commit to a delivery for Waukesha Metro Transit's 2 bus order as outlined in the August 23rd, 2017 quote letter with delivery by December 2018. This is contingent upon Waukesha providing a purchase order to Gillig by October 10th, 2017.

We thank you for this opportunity and appreciate your interest in Gillig and our products. Should you have any questions, please do not hesitate to contact me.

Sincerely,

Chad J. Engel

Regional Sales Manager

cc: Bill Fay