### Mindiola Park Proposal

August 28, 2018

#### Project Goals

- Create a community park asset that will contribute to the city's recreational needs and economic success
- Create revenue for the long-term benefit of the City
- ► Enhance Mindiola Park and maximize its value to the city's residents
- Continue to provide access to existing users of the facility and to provide opportunities for additional community events/activities
- Create redevelopment opportunities for the surrounding neighborhood







- ► Mindiola Park proposal basics:
  - ▶ 15-year use agreement, with renewal options
  - ▶ 2,500 fixed seats
  - ▶ Hospitality space
  - ► Digital outfield fence
  - ► Indoor Restrooms
  - ► Concession Space
  - ► Small Retail/Office Space
  - ► Full Turf Playing Field
  - ► Grass Berm, Dugouts, Fencing and Press Box

- ► Mindiola Park proposal basics:
  - ▶ 3 full high-school sized turf soccer fields (plus stadium field)
  - ▶ 2 U11/12 soccer fields
  - ▶ 3 U8 soccer fields
  - ▶ 3 U9/10 soccer fields
  - ▶ 2 U8 soccer fields
  - ► Additional parking and park amenities

- ► Mindiola Park proposal basics:
  - ▶ Big Top Baseball would host up to 40 Baseball Games per year
  - ► Host soccer games (minor league, collegiate, or similar level of professional or amateur soccer)
  - ► Include responsible Alcohol serving plan
  - ► Includes scheduling meetings with User Groups
  - ► Includes a requirement for a comprehensive Parking Plan

- ► Mindiola Park proposal basics:
  - ► Carroll University, Waukesha North High School and Waukesha South High School would play at the facility
  - ► Waukesha Parks, Recreation and Forestry would control soccer facility. Host City sponsored programming, host Soccer tournaments

#### Financing Plan

- Amend boundary of TIF 14 The Shoppes at Fox River
- Build approximately \$12 million in improvements to Mindiola Park including the baseball stadium and related infrastructure
- Use TIF funds for infrastructure improvements. Use general fund dollars for expenditures related to buildings
- Remaining portion of expenditure is funded through TIF 14 increment. (Generates approximately \$1.7 million in increment today)
- Total project costs paid in year 7

#### Financing Plan

- TIF 14 Base Value was \$9.8 million
- Today Value is \$90.5 Million
  - = \$1.7 million in tax revenue within the TIF District Amending the boundary of TIF 14 and using it to invest in additional infrastructure and improvements
  - Results in investment being fully paid off in 7 years

#### Key Points of Financing Plan

- ► TIF District 14 still closes earlier than statutory life
- Makes investment in area to encourage new commercial and residential redevelopment
- Creates a long-lasting city asset that can be used to benefit the entire community and to generate non-tax revenue to support our park system

#### **Economic Activity Generated by Youth Soccer Tournaments:**

Avg: 5,000 spectators/day\*

**Tourism spending per daytime visitor:** \$58/day\*\*

**Average Economic Activity per Youth Soccer Tournament:** \$580,000

Potential Tournaments: 10

**Potential Economic Activity from Youth Soccer Tournaments:** \$5,880,0000/year

\*Source: Waukesha SC

\*\*Source: Waukesha/Pewaukee Visitors Bureau

# Economic Impact of Youth Sports Complexes

- Youth Sports is a \$15 Billion industry
  - ▶ 53 Million Athletes Travel to Participate in Youth Sporting Events
  - ► In Travel Expenses Only, Youth Athletes and their families generated \$7 Billion in Economic Impact in the U.S.
    - ▶ Other Successful Youth Sports Complexes:
      - ▶ Blaine, Minnesota
      - ► Kingsport, Tennesse
      - ► Branson, Missouri
      - ► Carmel, Indiana

<sup>\*</sup> Source: University of Florida *The Economy of Youth Sports*, March 4, 2015

## **Economic Activity Generated by Northwoods League Baseball Games:**

Avg: 1,000 spectators/day (out of town)\*\*\*

**Tourism spending per daytime visitor:** \$58/day\*

Number of games per year: 36

**Average Economic Activity per Northwoods League Game:** \$58,000

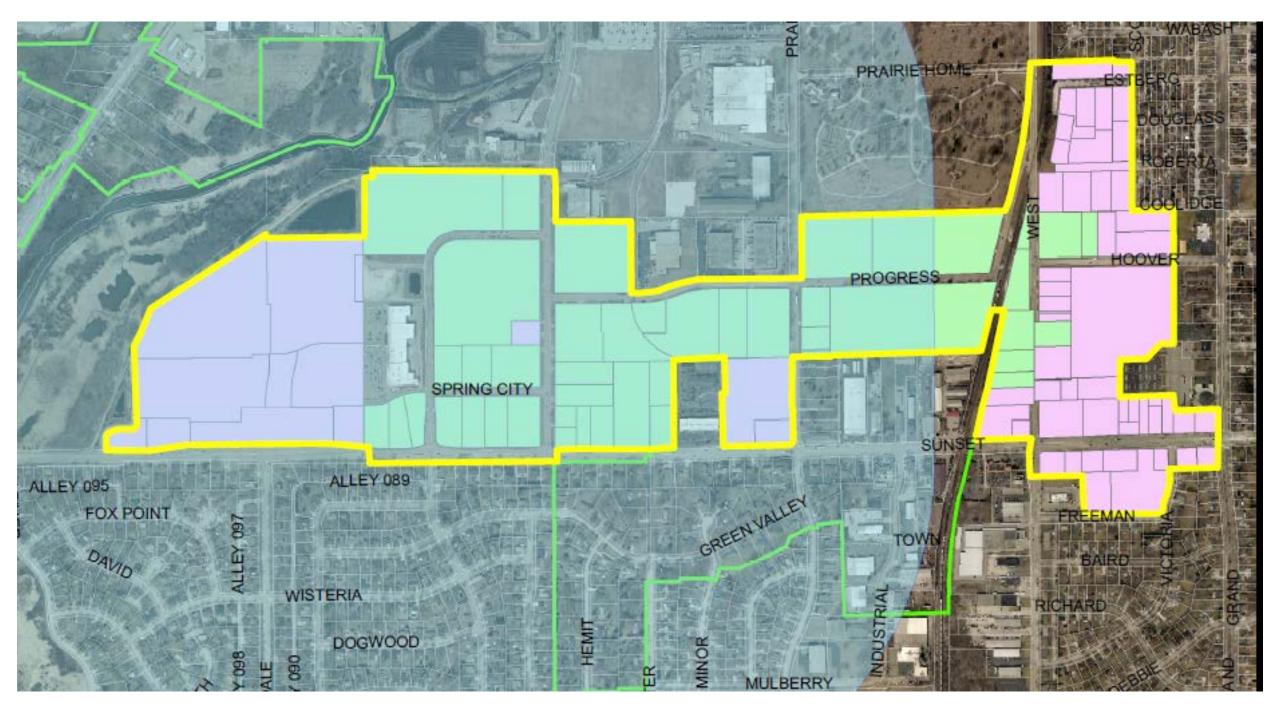
**Average Economic Activity per Northwoods League Season:** \$2,088,000/season

\* Source: Waukesha/Pewaukee Visitors Bureau

\*\*\*Source: Big Top Baseball

#### Northwoods League Success

- ► Largest summer collegiate league in the U.S. with 22 teams slated to play from Dakotas to Canada and Michigan
- ► The Northwoods League has 5 of the top 10 franchises in the nation in attendance and 3 of the top 5
- ▶ Big Top Waukesha owns 5 Northwoods Leagues franchises, including the Madison Mallards who lead the nation in attendance



#### City Benefits

- Create a multiuse facility for athletic and community events
- Complete development of a community park for the benefit of our community and Parks and Recreation sports programming
- Attract visitors for Northwoods League Baseball and Collegiate/Pro Soccer that support local businesses
- Create a soccer facility that can support regional tournaments, drawing additional visitors to Waukesha that support our local economy
- Provide non-tax revenue to support our Parks system on a long term basis