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MEMORANDUM

DATE: October 28, 2019

TO: Dan Duchniak

FROM: Joe Ciurro

RE: 2020 Operating Budget

The attached packet contains the first draft of the 2020 Operating Budget. The revised 2020 CIP and the Five-Year CIP will be presented in November.

The highlights of the operating budget are as follows:

- "Net Income" is budgeted at \$0.8 million, down from the 2019 projected net income of \$1.2 million. Contributing to this is a 9% increase in Managers' expenses, a 5% in capital asset depreciation and 171% decrease in nonoperating income and expenses. The primary difference in non-operating expenses is a large increase in interest expense (\$880,400) and issuance cost (\$288,750) for debt issued to finance the Great Lakes Water Supply project construction.
- 2. Revenue is budgeted with an expected rate increase of 20%, with an assumed effective date of March 1, 2020. With that said, full impact of the budgeted increase is not expected until Summer 2020.
- 3. Budgeted gallons billed are projected based on 2019 actuals through August and 2018 actuals for September through December. The 2020 projections include a 2% reduction in consumption due to conservation efforts.
- 4. Compensation, the total of wages and benefits, is expected to increase by 3.8%, or roughly \$114,000. Wages will account for \$54,000 of the increase due to the budgeted 2.50% increase for employees receiving a solid performance evaluation, with the remaining difference due to an assumed 10% increase in health insurance premiums and the WRS pension employer contribution increasing by 20 basis points.
- 5. A variance analysis of significant expenses (not related to compensation) reveals an increase in expenses of almost \$298,000. Items contributing to this increase include the painting of Meadowbrook water tower, dive-inspection of ground storage reservoirs (required by DNR), commercial cross connection inspections, the completion of a risk and resiliency assessment and with 3 new retirees, an increase in retiree health insurance premiums.
- 6. The budget is sufficient to meet our debt covenants.

I look forward to discussing the finer points of the budget with you and the commission.