

<u>Annual Building Expenses</u>	<u>2019 cost</u>	<u>2020 Estimate</u>	<u>Notes</u>
Heat	\$ 7,700	\$ 6,900	
Machinery and Equipment	\$ 4,770	\$ 5,000	
Building Maintenance	\$ 5,460	\$ 6,300	
Training (CPO)		\$ 1,190	
		\$ 19,390	Annual Building Expense - Regardless of opening

<u>Pool Opening Expenses</u>	<u>2019 cost</u>	<u>2020 Estimate</u>	<u>Notes</u>
Other Prof. Services (Carrico)	\$ 16,650	\$ 16,650	Set annual contract
Water and sewer	\$ 11,280	\$ 8,460	75% of 2019 Utilites
Electric	\$ 17,020	\$ 12,765	75% of 2019 Utilites
Sewer	\$ 792	\$ 594	75% of 2019 Utilites
Printing	\$ 470	\$ 100	
Training	\$ 3,500	\$ 2,510	Certification fee's
Staff Salaries for Training	NA	\$ 4,875	Typically budgeted in wages. 25 staff @ 15 hours of training
Janitorial Supplies	\$ 900	\$ 900	
Supplies	\$ 4,405	\$ 4,500	(Waterproof masks, additional PPE)
Uniforms	\$ 1,800	\$ 1,800	
Other Operating Exp	\$ 795	\$ 800	
Additional Expense to Open	\$ 57,612	\$ 53,954	

<u>Revenue</u>	<u>2019 cost</u>	<u>2020 Estimate</u>	
Swim Express	na	\$ 5,000	
Family Lesson Program	na	\$ 10,237	Based on 90% Lesson capacity
Total Revenue		\$ 15,237	

<u>2020 Totals</u>	<u>2020 Estimate</u>	
Annual Building Expense	\$ 19,390	Total 2020 operating subsidy with pool CLOSED
2020 Expense to Open	\$ 53,954	
	\$ 73,344	Total 2020 Operating cost (does not include lesson wages)
2020 Revenue Estimate	\$ 15,237	
	\$ 58,107	Total 2020 Operating Subsidy with pool OPEN
	\$ 34,216	Already allocated to 2020 season
	\$ 23,891	Additional subsidy needed to run current plan

Family Private Lesson Budget

Expenses

	<u>Staff required</u>	<u>Days in Session</u>	<u>Hours a Day</u>	<u>Avg. Hourly Rate</u>	<u>Total</u>
Lifeguard	3	5	11	\$ 11.50	\$ 1,897.50
WSI	6	5	8.5	\$ 13.00	\$ 3,315.00
Manager	1	5	9	\$ 16.00	\$ 720.00
Session Totals	10		28.5		\$ 5,932.50
Nine Session Total					\$ 53,392.50

Revenue

	<u>Resident Reg</u>	<u>Resident Rate</u>	<u>Non Resident Reg</u>	<u>Non Resident Rate</u>	<u>Total</u>
Session Totals (90%)	70	\$ 90.00	7	\$ 110.00	\$ 7,070.00
Nine Session Total	630		63		\$ 63,630.00

Net Revenue (9 Weeks)	\$ 10,237.50
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