

August 26, 2020

Project Plan

Tax Incremental District No. 29

Springhouse Senior Apartments

City of Waukesha, Wisconsin

Organizational Joint Review Board Meeting Held: Scheduled for August 26, 2020

Public Hearing Held: Scheduled for August 26, 2020

Approval by Plan Commission: Scheduled for August 26, 2020

Adoption by Common Council: Scheduled for September 15, 2020

Approval by the Joint Review Board: TBD







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SECTION 1:

Executive Summary

Description of District

Tax Incremental District ("TID") No. 29 ("District") is a proposed In Need of Rehabilitation or Conservation District comprising approximately nine acres located at 200 Delafield St, Waukesha. The District will be created primarily to pay the costs of soil stabilization and geopiers, site demo and clean up, and secured underground parking needed ("Project") to be developed by Horizon Development Group ("Developer"). In addition to the incremental property value that will be created, the City expects the Project will result in remediation of a site in need of rehabilitation and providing much-needed housing for senior citizens.

Authority

The City is creating the District under the provisions of Wis. Stat. § 66.1105.

Estimated Total Project Cost Expenditures

The City anticipates making total expenditures of approximately \$8.38 million ("Project Costs") to undertake the projects listed in this Project Plan ("Plan"). Project Costs include an estimated \$4.309 million of development incentives on an upfront and pay as you go (PAYGO) basis associated with the Springhouse Senior Apartments, as well District administration expenses, creation expenses and interest on long term debt expense. The remaining \$3.6 million of potential future projects will only occur if the City has a proforma analysis completed for each future potential development to justify the need for the identified incentives. It is anticipated that the streetscaping improvements will only occur if the District has applicable fund balance to complete the project.

Incremental Valuation

The City projects that new land and improvements value of approximately \$13.3 million will result from the Project. Creation of this additional value will be made possible by the Project Costs made within the District. A table detailing assumption's as to the development timing and associated values is included in the Economic Feasibility Study located within this Plan.

Expected Termination of District

Based on the Economic Feasibility Study located within Section 9 of this Plan, the City anticipates that the District will generate sufficient tax increment to pay all Project Costs within 20 of its allowable 27 years.

Summary of Findings

As required by Wis. Stat. § 66.1105, and as documented in this Plan and the exhibits contained and referenced herein, the following findings are made:

✓ That "but for" the creation of this District, the development projected to occur as detailed in this Plan: 1) would not occur; or 2) would not occur in the manner, at the values, or within the timeframe desired by the City. In reaching this determination, the City has considered:

A review of the Project's sources and uses, and cash flow proforma. The Project's projected return on investment over 10 years without TIF assistance is 3.26%. The Developer has requested that the City provide incentive payments on a pay as you go basis with an estimated present value of \$2,306,280. (Projected future value payments of \$3,815,222). Provision of the requested assistance would improve the Project's return on investment to 8.93%. Projects of this type typically need to provide a return in the range of 8.0% to 12.0% to attract the necessary investment capital. Based on Ehlers review, provision of pay as you go incentives in the amount requested is necessary to provide an acceptable return on investment and indicates that "but for" the incentives, the project would not likely proceed.

The Developer's representation that the Project is not economically viable without public participation based on extraordinary costs associated with demolition of structures and redevelopment of existing sites.

✓ The economic benefits of the District, as measured by increased employment, business and personal income, and property value, are sufficient to compensate for the cost of the improvements. In making this determination, the City has considered the following information:

That the Developer is likely to purchase goods and services from local suppliers in construction of the Project, and induced effects of employee households spending locally for goods and services from retailers, restaurants and service companies.

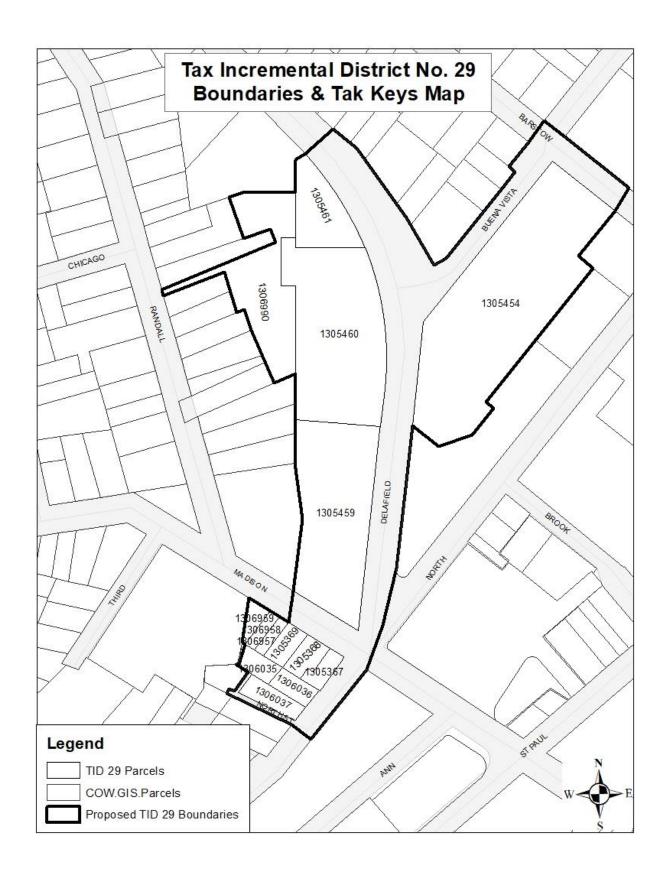
✓ The benefits of the proposal outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions. As required by Wis. Stat. § 66.1105(4)(i)4., a calculation of the share of projected tax increments estimated to be paid by the owners of property in the overlying taxing jurisdictions has been prepared and can be found in this Plan. However, because the Project would not occur without the use of tax incremental financing, these tax increments would not be paid but for creation of the District. Accordingly, the City finds that the benefits expected to be realized as set forth in this Plan outweigh the value of the tax increments to be invested in the Project.

- ✓ Not less than 50% by area of the real property within the District is in need of rehabilitation or conservation work as defined by Wis. Stat. § 66.1337(2m)(a).
- ✓ Based on the foregoing finding, the District is designated as a district in need of rehabilitation or conservation.
- ✓ The Project Costs relate directly to the rehabilitation or conservation of property and improvements in the District, consistent with the purpose for which the District is created.
- ✓ Improvements to be made in the District are likely to significantly enhance the value of substantially all of the other real property in the District.
- ✓ The equalized value of taxable property in the District, plus the incremental value of all existing tax incremental districts within the City does not exceed 12% of the total equalized value of taxable property within the City.
- ✓ The City estimates that less than 35% of the territory within the District will be devoted to retail business at the end of the District's maximum expenditure period, pursuant to Wis. Stat. § 66.1105(5)(b).
- ✓ That there are no parcels to be included within the District that were annexed by the City within the preceding three-year period.
- ✓ The Plan for the District is feasible and is in conformity with the Master Plan
 of the City.

SECTION 2: Preliminary Map of Proposed District Boundary

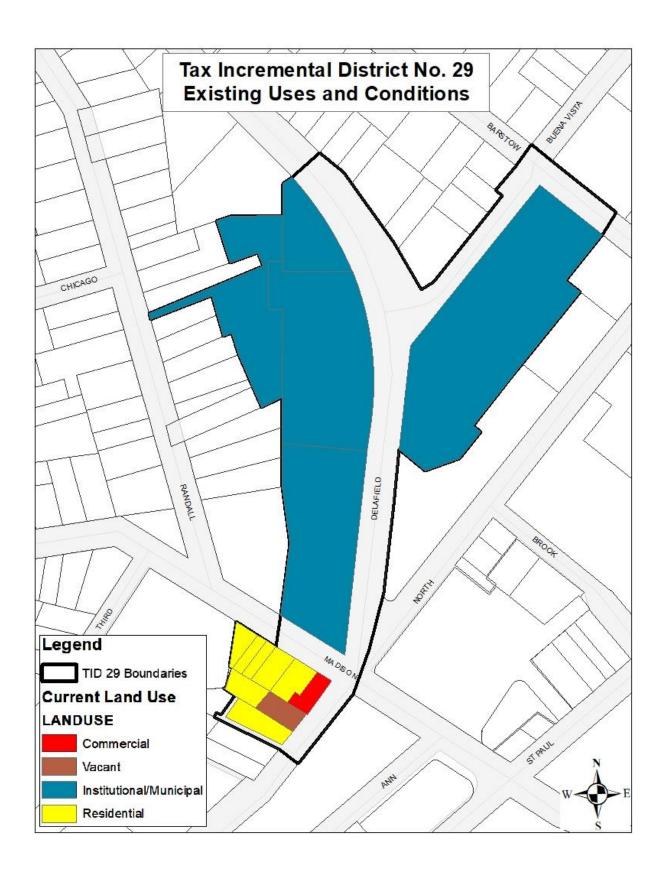
Map Found on Following Page.

To the extent District boundaries include wetlands identified on a map prepared under Wis. Stat. § 23.32, the wetlands are excluded from the District.



SECTION 3: Map Showing Existing Uses and Conditions

Map Found on Following Page.



SECTION 4: Preliminary Parcel List and Analysis

	nt District # 29															
Base Property	Information															
base i roperty	momation						Assessment Ir	formation			Fo	ualized Value			District Clas	sification
				Annexed												
				Post	Part of											
				1/1/04?	Existing TID?											
				Indicate	Indicate TID #					Equalized					Rehab/	
Parcel Number	Street Address	Owner	Acreage	date		Land	Imp	PP	Total	Value Ratio	Land	Imp	PP	Total	Conservation	Vacant
305454	201 Delafield St	City of Waukesha	3.06	No	No	0	0	0	0	99.48%	0	0	0	0		
305461	318 Delafield St	City of Waukesha	0.48	No	No	0	0	0	0	99.48%	0	0	0	0	0.48	
306990	Randall St	City of Waukesha	1.09	No	No	0	0	0	0	99.48%	0	0	0	0	1.09	
305460	200 Delafield St	City of Waukesha	1.87	No	No	0	0	0	0	99.48%	0	0	0	0	1.87	
305459	130 Delafield St	City of Waukesha	1.63	No	No	0	0	0	0	99.48%	0	0	0	0	1.63	
305367	401 Madison St	Leather Restoration Company	0.09	No	No	34,200	107,400		141,600	99.48%	34,379	107,961	0	142,340	0.09	0
305368	407 Madison St	Leather Restoration Company	0.12	No	No	60,000	78,700		138,700	99.48%	60,314	79,111	0	139,425	0.12	(
305369	413 Madison St	Cheryl L Rebholz	0.11	No	No	40,000	108,000		148,000	99.48%	40,209	108,565	0	148,774	0.11	(
306957	417 Madison St	Alpine Properties LLC	0.05	No	No	24,000	127,200		151,200	99.48%	24,125	127,865	0	151,990	0.05	(
306958	421 Madison St	Curruchich/Spangler Revoc	0.05	No	No	24,000	116,600		140,600	99.48%	24,125	117,209	0	141,335	0.05	(
306959	427 Madison St	Todd L Mokwa	0.07	No	No	42,000	131,300		173,300	99.48%	42,220	131,986	0	174,206	0.07	(
306036	W North St	Leather Restoration Company	0.11	No	No	30,000	0		30,000	99.48%	30,157	0	0	30,157	0.11	(
306035	105 Noth St Ct	Curruchich/Spangler Revoc	0.10	No	No	35,600	82,300		117,900	99.48%	35,786	82,730	0	118,516	0.10	C
306037	116 W North St	Leather Restoration Company	0.15	No	No	42,100	57,000		99,100	99.48%	42,320	57,298	0	99,618	0.15	C
		Total Acreage	8.99			331,900	808,500	0	1,140,400		333,635	812,726	0		5.9295	0

SECTION 5: Equalized Value Test

The following calculations demonstrate that the City expects to be in compliance with Wis. Stat. § 66.1105(4)(gm)4.c., which requires that the equalized value of the taxable property in the proposed District, plus the value increment of all existing tax incremental districts, does not exceed 12% of the total equalized value of taxable property within the City.

The equalized value of the increment of existing tax incremental districts within the City, plus the base value of the proposed District, totals \$342,984,261. This value is less than the maximum of \$809,930,004 in equalized value that is permitted for the City.

City of Waukesha, Wisconsin										
Tax Increment District #	2 9									
Valuation Test Compliance Calculation										
District Creation Date	1/1/2020									
Total EV (TID In)	Valuation Data Currently Available 2019 6,749,416,700									
12% Test	809,930,004									
Total Existing Increment	341,837,900									
Projected Base of New or Amended District	1,146,361									
Less Value of Any Underlying TID Parcels	0									
Total Value Subject to 12% Test	342,984,261									
Compliance	PASS									

SECTION 6:

Statement Listing the Kind, Number and Location of All Proposed Public Works or Improvements Within the District

Project Costs are any expenditure made, estimated to be made, or monetary obligations incurred or estimated to be incurred as outlined in this Plan. Project Costs will be diminished by any income, special assessments or other revenues, including user fees or charges, other than tax increments, received or reasonably expected to be received in connection with the implementation of the Plan. If Project Costs incurred benefit territory outside the District, a proportionate share of the cost is not a Project Cost. Costs identified in this Plan are preliminary estimates made prior to design considerations and are subject to change after planning, design and construction is completed.

With all Project Costs, the costs of engineering, design, survey, inspection, materials, construction, restoring property to its original condition, apparatus necessary for public works, legal and other consultant fees, testing, environmental studies, permits, updating City ordinances and plans, judgments or claims for damages and other expenses are included as Project Costs.

The following is a list of public works and other tax incremental financing eligible Project Costs that the City expects to make, or may need to make, in conjunction with the implementation of the District's Plan. The map found in Section 7 of this Plan along with the Detailed List of Project Costs found in Section 8 provide additional information as to the kind, number and location of

Community Development

Cash Grants (Development Incentives)

The City may enter into agreements with property owners, lessees, or developers of land located within the District for sharing costs to encourage the desired kind of improvements and assure tax base is generated sufficient to recover Project Costs. No cash grants will be provided until the City executes a developer agreement with the recipient of the cash grant. Any payments of cash grants made by the City are eligible Project Costs.

Miscellaneous

Professional Service and Organizational Costs

The costs of professional services rendered, and other costs incurred, in relation to the creation, administration and termination of the District, and the

undertaking of the projects contained within this Plan, are eligible Project Costs. Professional services include but are not limited to: architectural; environmental; planning; engineering; legal; audit; financial; and the costs of informing the public with respect to the creation of the District and the implementation of the Plan.

Administrative Costs

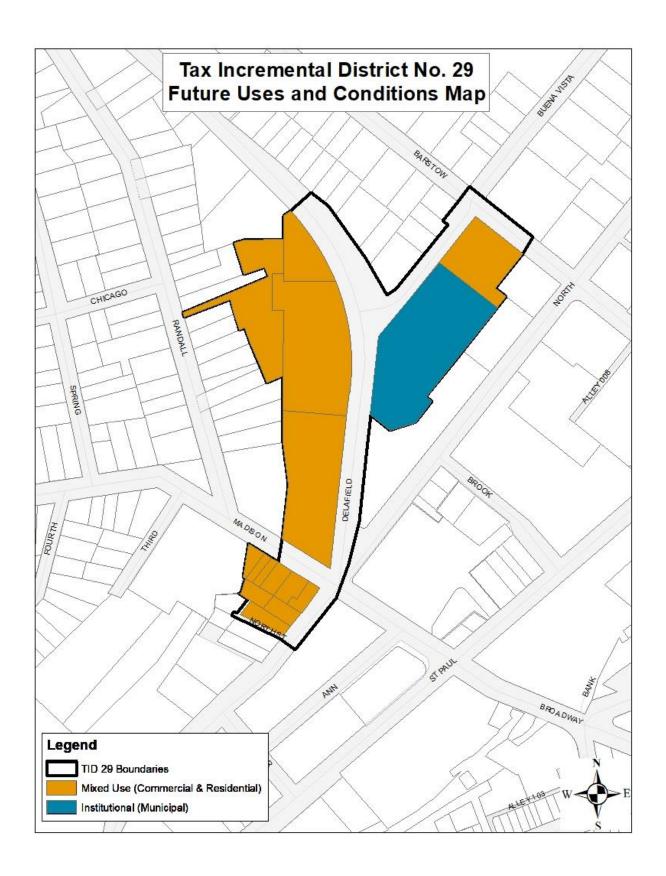
The City may charge to the District as eligible Project Costs reasonable allocations of administrative costs, including, but not limited to, employee salaries. Costs allocated will bear a direct connection to the time spent by City employees relating to the implementation of the Plan.

Financing Costs

Interest expense, debt issuance expenses, redemption premiums, and any other fees and costs incurred in conjunction with obtaining financing for projects undertaken under this Plan are eligible Project Costs.

SECTION 7: Map Showing Proposed Improvements and Uses

Map Found on Following Page.



SECTION 8: Detailed List of Estimated Project Costs

The following list identifies the Project Costs that the City currently expects to incur in implementing the District's Plan. All projects identified and related costs reflect the best estimates available as of the date of preparation of this Plan. All costs are preliminary estimates and may increase or decrease. Certain Project Costs listed may become unnecessary, and other Project Costs not currently identified may need to be made. (Section 6 details the general categories of eligible Project Costs). Changes in Project Cost totals or the types of Project Costs to be incurred will not require that this Plan be amended. This Plan is not meant to be a budget nor an appropriation of funds for specific Project Costs, but a framework within which to manage Project Costs.

	Tax lı	ncrement Distric	t # 29		
	E	stimated Project L	ist		
		Phase I 2020	Phase II On-Going	Phase III Potential Future Projects	Total (Note 1)
Project ID	Project Name/Type				
1	Development Incentives	4,309,113			4,309,113
2	Administration Expense		353,014		353,014
3	Interest on Long Term Debt		91,083		91,083
4	TID Creation		25,000		25,000
5	City-Hall Multi-Family Site Incentives			1,500,000	1,500,000
6	Mixed Use/Residential Redevelopment	t Incentives		800,000	800,000
7	Commercial Corner Incentives			500,000	500,000
8	Streetscape Improvements			800,000	800,000
Total Projects	5	4,309,113	469,097	3,600,000	8,378,210
Notes:					
Note 1	Project costs are estimates and are subject	to modification			
Note 2	Potential future project costs will only occu		evelopment within th	e TID and if a proforma	review of

SECTION 9:

Economic Feasibility Study, Description of the Methods of Financing Estimated Project Costs and the Time When Related Costs or Monetary Obligations are to be Incurred

This Section includes a forecast of the valuation increases expected within the District, the associated tax increment collections, a summary of how Project Costs would be financed, and a projected cash flow demonstrating that the District is economically feasible.

Key Assumptions

The Project Costs the City plans to make are expected to create \$13.3 million in incremental value by the end of 2021. Estimated valuations and timing for construction of the Project are included in Table 1. Assuming the City's current equalized TID Interim tax rate of \$20.53 per thousand of equalized value, and no economic appreciation or depreciation, the Project would generate \$7.2 million in incremental tax revenue over the 27-year term of the District as shown in Table 2.

City of Waukesha, Wisconsin Tax Increment District # 29 **Development Assumptions** Springhouse **Construction Year Construction Year Annual Total** Senior Apartments 2,866,632 2,866,632 10,435,703 10,435,703 **Totals** 13,302,335 13,302,335 Notes:

Table 1 - Development Assumptions

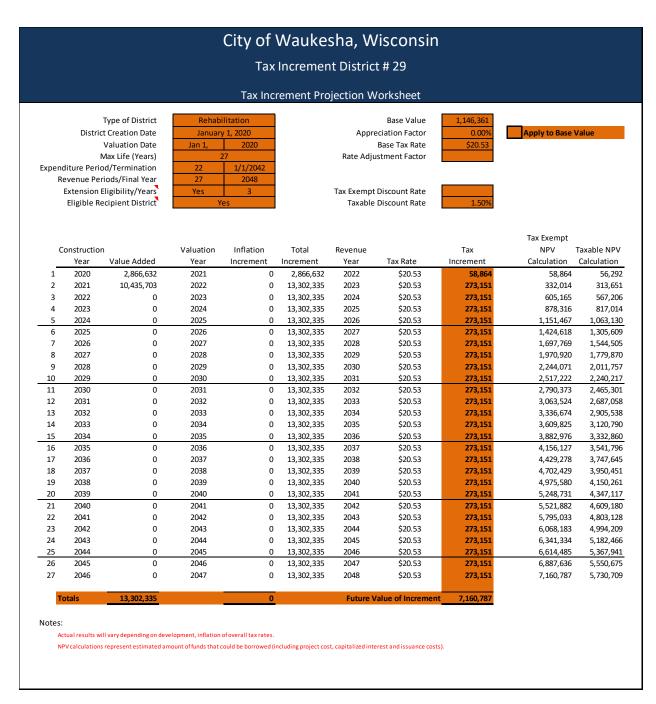


Table 2 - Tax Increment Projection Worksheet

Financing and Implementation

The project will be financed with a combination of upfront cash incentives issued through taxable General Obligation debt and pay as you go financing through the issuance of a Municipal Revenue Obligation. **Table 3**. provides a summary of the District's financing plan.

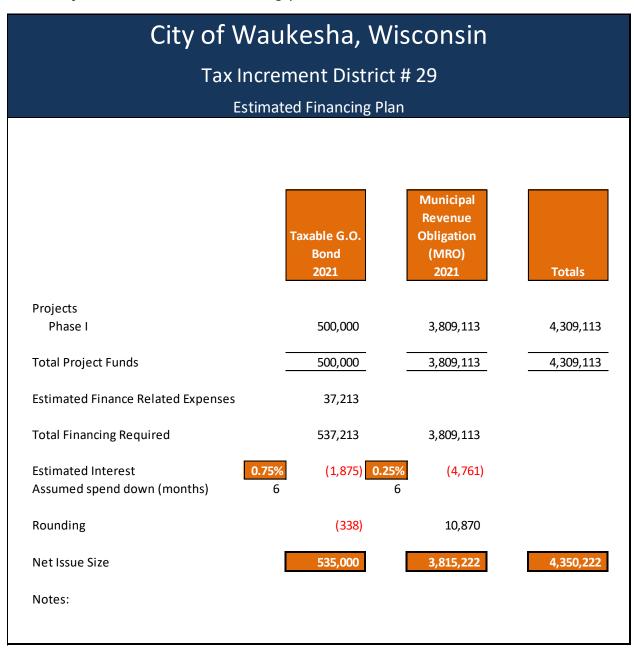


Table 3 - Financing Plan

Based on the Project Cost expenditures as included within the cash flow exhibit (Table 4), the District is projected to accumulate sufficient funds by the year 2040 to pay off all Project cost liabilities and obligations. The projected closure is based on the various assumptions noted in this Plan and will vary dependent on actual Project Costs incurred and the actual amount of tax increments collected.

SHFI	ow Projectio	iri ojected Revenu						100							
	Pro	Tav	Expenditures Taxable G.O. Bond Municipal Revenue Obligation (MRO)								Balances		1		
ear				l dx	535,000	niu	iviui ii cipai ke	3,815,222	ation (who)						1
rear	Tax	Capitalized	Total	Dated Date:		01/21	Dated Date:	3,013,222			Total			Principal	1
	Increments	Interest	Revenues	Principal	Est. Rate	Interest	Principal	Est. Rate	Interest	Admin.	Expenditures	Annual	Cumulative	Outstanding	Y
				·			·								
020			0							25,000	25,000	(25,000)	(25,000)	1	20
021		18,213	18,213							13,500	13,500	4,713	(20,288)	540,000	2
022	58,864		58,864	15,000	0.75%	9,163	514			13,770	38,447	20,417	130	525,000	20
023	273,151		273,151	20,000	0.85%	9,050	218,553			14,045	261,648	11,503	11,632	505,000	20
024	273,151		273,151	20,000	1.00%	8,880	218,447			14,326	261,654	11,497	23,130	485,000	2
025	273,151		273,151	30,000	1.15%	8,680	208,865			14,613	262,158	10,993	34,122	455,000	2
026	273,151		273,151	30,000	1.25%	8,335	208,915			14,905	262,155	10,996	45,118	425,000	2
027	273,151		273,151	30,000	1.40%	7,960	208,988			15,203	262,152	10,999	56,117	395,000	2
028	273,151		273,151	40,000	1.50%	7,540	199,598			15,507	262,646	10,505	66,623	355,000	2
029	273,151		273,151	40,000	1.60%	6,940	199,874			15,817	262,631	10,520	77,142	315,000	2
030	273,151		273,151	40,000	1.70%	6,300	200,181			16,134	262,615	10,536	87,678	275,000	2
031	273,151		273,151	50,000	1.80%	5,620	191,021			16,456	263,097	10,054	97,732	225,000	2
032	273,151		273,151	50,000	1.95%	4,720	191,563			16,786	263,069	10,082	107,814	175,000	2
033	273,151		273,151	50,000	2.05%	3,745	192,170			17,121	263,037	10,114	117,928	125,000	2
034	273,151		273,151	60,000	2.15%	2,720	183,319			17,464	263,503	9,648	127,577	65,000	2
035	273,151		273,151	65,000	2.20%	1,430	179,463			17,813	263,706	9,445	137,022	0	2
036	273,151		273,151				242,233			18,169	260,402	12,749	149,771		2
037	273,151		273,151				241,887			18,533	260,420	12,731	162,502		20
038	273,151		273,151				241,535			18,903	260,439	12,712	175,214		20
039	273,151		273,151				241,176			19,281	260,457	12,693	187,908		2
040	273,151		273,151				240,810			19,667	260,477	12,674	200,582		2
041	273,151		273,151								0	273,151	473,733		2
042	273,151		273,151								0	273,151	746,884		2
043	273,151		273,151								0	273,151	1,020,035		2
044	273,151		273,151								0	273,151	1,293,186		2
045	273,151		273,151								0	273,151	1,566,337		2
046	273,151		273,151								0	273,151	1,839,488		2
047	273,151		273,151								0	273,151	2,112,639		2
048	273,151		273,151								0	273,151	2,385,789		2
otal	7.160.787	18.213	7.179.000	540.000		91.083	3.809.113		0	353.014	4.793.210				To
Total otes:		18,213 stance incl. \$50 r administrative		540,000 grant plus	95% c 2% 0.15%	,	3,809,113	l Administra	-	353,014 ts.	4,793,210		Proiected TI	D Closure	

Table 4 - Cash Flow

SECTION 10: Annexed Property

A tax incremental district cannot include annexed territory unless at least three years have elapsed since the annexation, or certain other requirements are met. None of the property within the proposed District boundary was annexed during the past three years.

SECTION 11:

Estimate of Property to Be Devoted to Retail Business

Pursuant to Wis. Stat. § 66.1105(5)(b), the City estimates that less than 35% of the territory within the District will be devoted to retail business at the end of the District's maximum expenditure period.

SECTION 12:

Proposed Changes of Zoning Ordinances, Master Plan, Map, Building Codes and City Ordinances

Zoning Ordinances

The proposed Plan is in general conformance with the City's current zoning ordinances. Individual properties may require rezoning at the time of development.

Master (Comprehensive) Plan and Map

The proposed Plan is in general conformance with the City's Comprehensive Plan identifying the area as appropriate for senior living apartments.

Building Codes and Ordinances

Development within the District will be required to conform to State Building Codes and will be subject to the City's permitting and inspection procedures. The proposed Plan conforms to all relevant State and local ordinances, plans, and codes. No changes to the existing regulations are proposed or needed.

SECTION 13: Statement of the Proposed Method for the Relocation of any Persons to be Displaced

Should implementation of this Plan require relocation of individuals or business operations, relocations will be handled in compliance with Wis. Stat. Chapter 32 and Wis. Admin. Code ADM 92.

SECTION 14: How Creation of the Tax Incremental District Promotes the Orderly Development of the City

Creation of the District and the implementation of the projects in its Plan will promote the orderly development of the City by rehabilitating and conserving property and providing appropriate financial incentives for private development projects. Through use of tax increment financing, the City can attract new investment that results in increased tax base. Development will occur in an orderly fashion in accordance with approved plans so that the Projects will be compatible with adjacent land uses. Development of new uses in the District will add to the tax base and will generate positive secondary impacts in the community such as increased employment opportunities and new housing opportunities for senior living.

SECTION 15: List of Estimated Non-Project Costs

Non-project costs are public works projects which only partly benefit the District. Costs incurred that do not benefit the District may not be paid with tax increments. Examples of non-project costs are:

- A public improvement made within the District that also benefits property outside the District. That portion of the total Project Costs allocable to properties outside of the District would be a non-project cost.
- A public improvement made outside the District that only partially benefits property within the District. That portion of the total Project Costs allocable to properties outside of the District would be a nonproject cost.
- Projects undertaken within the District as part of the implementation of this Project Plan, the costs of which are paid fully or in part by impact fees, grants, special assessments, or revenues other than tax increments.

No improvements to be made within the District will benefit property outside the District. Furthermore, there will be no improvements made outside the District that will only partially benefit the District.

SECTION 16:

Legal Opinion Advising Whether the Plan is Complete and Complies with Wis. Stat. § 66.1105(4)(f)

Legal Opinion Found on Following Page.

INSERT SIGNED LEGAL OPINION FROM CITY ATTORNEY

SAMPLE

Mayor City of Waukesha 600 Sentry Drive Waukesha, Wisconsin 53186

RE: Project Plan for Tax Incremental District No. 29

Dear Mayor:

Wisconsin Statute 66.1105(4)(f) requires that a project plan for a tax incremental financing district include an opinion provided by the City Attorney advising as to whether the plan is complete and complies with Wisconsin Statute 66.1105.

As City Attorney for the City of Waukesha, I have been asked to review the above-referenced project plan for compliance with the applicable statutory requirements. Based upon my review, in my opinion, the Project Plan for the City of Waukesha Tax Incremental District No. 29 is complete and complies with the provisions of Wisconsin Statute 66.1105.

Sincerely,

City Attorney

SECTION 17:

Calculation of the Share of Projected Tax Increments Estimated to be Paid by the Owners of Property in the Overlying Taxing Jurisdictions

The following projection is provided to meet the requirements of Wis. Stat. § 66.1105(4)(i)4.

	over	<u>, </u>		2019		
3	tatement or raz	les Data Teat.		2019	Percentage	
	`aatı.			11 725 777	8.47%	
	County			11,735,777		
	echnical Colleg	e		2,322,705	1.68%	
	Municipality		71,802,930	51.81%		
5	chool District			52,731,496	38.05%	
т	otal			138,592,908		
	otai			130,332,300		
		Technical				
levenue Year	County	College	Municipality	School District	Total	Revenue Ye
2022	4,984	987	30,496	22,396	58,864	2022
2023	23,130	4,578	141,515	103,928	273,151	2023
2024	23,130	4,578	141,515	103,928	273,151	2024
2025	23,130	4,578	141,515	103,928	273,151	2025
2026	23,130	4,578	141,515	103,928	273,151	2026
2027	23,130	4,578	141,515	103,928	273,151	2027
2028	23,130	4,578	141,515	103,928	273,151	2028
2029	23,130	4,578	141,515	103,928	273,151	2029
2030	23,130	4,578	141,515	103,928	273,151	2030
2031	23,130	4,578	141,515	103,928	273,151	2031
2032	23,130	4,578	141,515	103,928	273,151	2032
2033	23,130	4,578	141,515	103,928	273,151	2033
2034	23,130	4,578	141,515	103,928	273,151	2034
2035	23,130	4,578	141,515	103,928	273,151	2035
2036	23,130	4,578	141,515	103,928	273,151	2036
2037	23,130	4,578	141,515	103,928	273,151	2037
2038	23,130	4,578	141,515	103,928	273,151	2038
2039	23,130	4,578	141,515	103,928	273,151	2039
2040	23,130	4,578	141,515	103,928	273,151	2040
2041	23,130	4,578	141,515	103,928	273,151	2041
2042	23,130	4,578	141,515	103,928	273,151	2042
2043	23,130	4,578	141,515	103,928	273,151	2043
2044	23,130	4,578	141,515	103,928	273,151	2044
2045	23,130	4,578	141,515	103,928	273,151	2045
2046	23,130	4,578	141,515	103,928	273,151	2046
2047	23,130	4,578	141,515	103,928	273,151	2047
2048	23,130	4,578	141,515	103,928	273,151	2048
_				. =		=
_	606,361	120,009	3,709,898	2,724,519	7,160,787	•
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ine projectio	n snown above	is provided to	meet the requi	rments of Wisco	nsın Statute 66	0.1105(4)(1)4.