## City of Waukesha

Finance Committee Meeting
October 13, 2020

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## City of Waukesha

## Finance Committee

October 13, 2020

## Borrowing / Structure / Purpose

| Estimated Size: | \$22,300,000 |
| :---: | :---: |
| Issue: | Taxable General Obligation Refunding Bonds |
| Purpose: | Refinance the following issues: <br> - 2010D - General Fund, Sewer, Parking (Levy), Cemetery \& TID \#20 <br> - 2011C - TID \#17 \& \#18 <br> - 2012C - General Fund \& Storm Sewer (Levy) <br> - 2013B - Water Utility <br> - 2014A - General Fund \& Parking (Non levy) <br> - 2014B - Water Utility <br> - 2015A - General Fund, TID \#11 \& \#22 |
| Structure: | Matures October 1, 2021-2033 |
| First Interest: | April 1, 2021 |
| Callable: | October 1, 2028 |
| Estimated Interest Rate: | 1.29\% |
| Estimated Present Value Savings (\$):(1) | \$796,741 |
| Estimated Present Value Savings (\%): | 3.913\% |

${ }^{1}$ Present value calculated using the All-Inclusive Cost (AIC) of $1.37 \%$ as the discount rate.

## City of Waukesha

BAIRD

## Finance Committee

October 13, 2020
Summary of Parameters Resolution

| Amount not to exceed: | $\$ 22,500,000$ |
| :--- | :--- |
| True Interest Cost (TIC) not to exceed: | $2.00 \%$ |
| Maturity Schedule: | October 1, 2021-2033 |
| Each maturity increased/decreased by: | $\$ 3,000,000$ |
| Minimum Present Value Savings: | $2.50 \%$ of refunded par |

## Tentative Timeline

- Finance Committee considers plan of finance /parameters resolution $\qquad$ .October 13, 2020
- City Council considers plan of finance / parameters resolution. October 20, 2020
- Preparations are made for issuance
$\checkmark$ Official Statement
$\checkmark$ Bond Rating
$\checkmark$ Marketing
- Signature of certificate to award bonds (finalizes terms and interest rates), $\qquad$ Target week of October 26, 2020
- Closing (funds available). $\qquad$ Mid-November


## City of Waukesha

## Finance Committee

October 13, 2020

## Illustration of Hypothetical Refunding

## Calendar

Year

| BEFORE REFINANCING |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$19,015,000 <br> G.O. Ref. Bonds, 2010D ed December 1, 2010 |  |  | $\$ 2,575,000$ <br> Taxable G.O. Ref. Bonds, 2011C Dated August 9, 2011 |  |  | \$4,465,000 <br> G.O. Ref. Bonds, $2012 C$ Dated July 10, 2012 |  |  | \$10,085,000 <br> G.O. Ref. Bonds, 2013B Dated May 7, 2013 |  |  |
| $\begin{gathered} \hline \text { PRINCIPAL } \\ (10 / 1) \end{gathered}$ | RATE | $\begin{gathered} \text { INTEREST } \\ (4 / 1 \& 10 / 1) \end{gathered}$ | PRINCIPAL $(10 / 1)$ | RATE | $\begin{gathered} \hline \text { INTEREST } \\ (4 / 1 \& 10 / 1) \end{gathered}$ | PRINCIPAL $(10 / 1)$ | RATE | $\begin{gathered} \hline \text { INTEREST } \\ (4 / 1 \& 10 / 1) \end{gathered}$ | PRINCIPAL $(10 / 1)$ | RATE | $\begin{aligned} & \hline \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ |
| \$1,125,000 | 4.200\% | \$107,988 | \$150,000 | 3.500\% | \$57,825 | \$355,000 | 4.000\% | \$118,419 | \$780,000 | 3.00\%/1.53\% | \$305,241 |
| \$535,000 | 4.550\% | \$60,738 | \$180,000 | 3.700\% | \$52,575 | \$375,000 | 4.000\% | \$104,219 | \$800,000 | 4.000\% | \$284,781 |
| \$365,000 | 4.750\% | \$36,395 | \$185,000 | 3.900\% | \$45,915 | \$390,000 | 4.000\% | \$89,219 | \$835,000 | 4.000\% | \$252,781 |
| \$385,000 | 4.950\% | \$19,058 | \$195,000 | 4.100\% | \$38,700 | \$405,000 | 4.000\% | \$73,619 | \$865,000 | 4.000\% | \$219,381 |
|  |  |  | \$195,000 | 4.300\% | \$30,705 | \$420,000 | 4.000\% | \$57,419 | \$900,000 | 4.000\% | \$184,781 |
|  |  |  | \$205,000 | 4.400\% | \$22,320 | \$435,000 | 3.000\% | \$40,619 | \$935,000 | 4.000\% | \$148,781 |
|  |  |  | \$220,000 | 4.600\% | \$13,300 | \$445,000 | 3.000\% | \$27,569 | \$970,000 | 4.000\% | \$111,381 |
|  |  |  | \$30,000 | 5.300\% | \$3,180 | \$455,000 | 3.125\% | \$14,219 | \$350,000 | 3.125\% | \$72,581 |
|  |  |  | \$30,000 | 5.300\% | \$1,590 |  |  |  | \$360,000 | 3.125\% | \$61,644 |
|  |  |  |  |  |  |  |  |  | \$375,000 | 3.125\% | \$50,394 |
|  |  |  |  |  |  |  |  |  | \$385,000 | 3.250\% | \$38,675 |
|  |  |  |  |  |  |  |  |  | \$395,000 | 3.250\% | \$26,163 |
|  |  |  |  |  |  |  |  |  | \$410,000 | 3.250\% | \$13,325 |
| \$2,410,000 |  | \$224,178 | \$1,390,000 |  | \$266,110 | \$3,280,000 |  | \$525,300 | \$8,360,000 |  | \$1,769,910 |
| Maturities callable 10/1/2020 or any date thereafter. <br> GF, Sewer, Parking, Cemetery, TID \#20 |  |  | Maturities callable 10/1/2021 or any date thereafter. TID \#17 \& \#18 |  |  | Maturities callable 10/1/2022 or any date thereafter. GF \& Storm Sewer |  |  | Maturities callable 10/1/2023 or any date thereafter. Water Utility |  |  |
|  |  |  |  |  |  |  |  |  |

## City of Waukesha

Finance Committee
October 13, 2020

## Illustration of Hypothetical Refunding (Cont.)

| Calendar Year | BEFORE REFINANCING |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$11,795,000 <br> G.O. Prom. Notes, 2014A Dated April 8, 2014 |  |  | \$4,600,000 <br> G.O. Ref. Bonds, 2014B Dated April 8, 2014 |  |  | \$20,595,000 <br> G.O. Prom. Notes, 2015A Dated May 12, 2015 |  |  | TOTAL DEBT SERVICE |
|  | PRINCIPAL $(10 / 1)$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL (10/1) | RATE | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (10 / 1) \\ & (4 / 1 / 2021) \\ & (2 / 1 / 2024) \end{aligned}$ | RATE | $\begin{gathered} \hline \text { INTEREST } \\ (4 / 1 \& 10 / 1) \\ (2 / 1 / 2024) \end{gathered}$ |  |
| 2020 | \$1,420,000 | 2.000\% | \$159,750 | \$235,000 | 2.000\% | \$157,163 | \$3,015,000 | 3.000\% | \$494,950 | \$8,481,335 |
| 2021 | \$1,450,000 | 2.375\% | \$131,350 | \$240,000 | 2.250\% | \$152,463 | \$2,975,000 | 3.00\%/4.00\% | \$403,750 | \$7,744,875 |
| 2022 | \$1,480,000 | 2.440\% | \$96,912 | \$245,000 | 3.000\% | \$147,063 | \$2,280,000 | 4.000\% | \$286,000 | \$6,734,285 |
| 2023 | \$1,520,000 | 4.000\% | \$60,800 | \$255,000 | 4.000\% | \$139,713 | \$2,375,000 | 4.000\% | \$194,800 | \$6,746,070 |
| 2024 |  |  |  | \$265,000 | 4.000\% | \$129,513 | \$2,495,000 | 4.000\% | \$77,667 | \$4,755,084 |
| 2025 |  |  |  | \$275,000 | 4.000\% | \$118,913 |  |  |  | \$2,180,633 |
| 2026 |  |  |  | \$285,000 | 4.000\% | \$107,913 |  |  |  | \$2,180,163 |
| 2027 |  |  |  | \$295,000 | 4.000\% | \$96,513 |  |  |  | \$1,316,493 |
| 2028 |  |  |  | \$310,000 | 4.000\% | \$84,713 |  |  |  | \$847,946 |
| 2029 |  |  |  | \$320,000 | 4.000\% | \$72,313 |  |  |  | \$817,706 |
| 2030 |  |  |  | \$335,000 | 4.000\% | \$59,513 |  |  |  | \$818,188 |
| 2031 |  |  |  | \$345,000 | 4.250\% | \$46,113 |  |  |  | \$812,275 |
| 2032 |  |  |  | \$360,000 | 4.250\% | \$31,450 |  |  |  | \$814,775 |
| 2033 |  |  |  | \$380,000 | 4.250\% | \$16,150 |  |  |  | \$396,150 |
|  | \$5,870,000 |  | \$448,811 | \$4,145,000 |  | \$1,359,500 | \$13,140,000 |  | \$1,457,167 | \$44,645,975 |
|  | Maturities callab or any date the GF, Parking (no | $\begin{aligned} & 10 / 1 / 2021 \\ & \text { after. } \\ & \text { vey) } \end{aligned}$ |  | Maturities callable 10/1/2024 or any date thereafter. Water Utility |  |  | Maturities callable 10/1/2022 or any date thereafter. GF, TID \#11 \& \#22 |  |  |  |

## City of Waukesha

Finance Committee
October 13, 2020

## Illustration of Hypothetical Refunding (Cont.)

| Calendar Year | AFTER REFINANCING |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$19,015,000 <br> Taxable G.O. Ref. Bonds, 2010D Dated December 1, 2010 | $\$ 2,575,000$ <br> Taxable G.O. Ref. Bonds, 2011C Dated August 9, 2011 |  | \$4,465,000 <br> G.O. Ref. Bonds, $2012 C$ Dated July 10, 2012 |  | \$10,085,000 <br> G.O. Ref. Bonds, 2013B Dated May 7, 2013 |  |
|  | PRINCIPAL INTEREST <br> $(10 / 1)$ $(4 / 1 \& 10 / 1)$ | $\begin{aligned} & \text { PRINCIPAL } \\ & (10 / 1) \end{aligned}$ | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL $(10 / 1)$ | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | PRINCIPAL $(10 / 1)$ | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ |
| 2020 | \$1,125,000 \$107,988 | \$150,000 | \$57,825 | \$355,000 | \$118,419 | \$780,000 | \$305,241 |
| 2021 | *** | \$180,000 | \$6,660 | \$375,000 | \$30,600 | \$800,000 | \$100,000 |
| 2022 | *** | *** |  | \$390,000 | \$15,600 | \$835,000 | \$68,000 |
| 2023 | *** | *** |  | *** |  | \$865,000 | \$34,600 |
| 2024 |  | *** |  | *** |  | *** |  |
| 2025 |  | *** |  | *** |  | *** |  |
| 2026 |  | *** |  | *** |  | *** |  |
| 2027 |  | *** |  | *** |  | *** |  |
| 2028 |  | *** |  |  |  | *** |  |
| 2029 |  |  |  |  |  | *** |  |
| 2030 |  |  |  |  |  | *** |  |
| 2031 |  |  |  |  |  | *** |  |
| 2032 |  |  |  |  |  | *** |  |
| 2033 |  |  |  |  |  |  |  |
|  | \$1,125,000 \$107,988 | \$330,000 | \$64,485 | \$1,120,000 | \$164,619 | \$3,280,000 | \$507,841 |
|  | GF, Sewer, Parking, Cemetery, TID \#20 | TID \#17 \& \#18 |  | GF \& Storm Sewer |  | er Utility |  |
|  | **** REFINANCED WITH | 20 ISSUE. |  |  |  |  |  |

## City of Waukesha

Finance Committee
October 13, 2020
Illustration of Hypothetical Refunding (Cont.)

| Calendar Year | AFTER REFINANCING |  |  |  |  |  |  |  |  |  | POTENTIAL DEBT SERVICE SAVINGS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$11,795,000 <br> G.O. Prom. Notes, 2014A Dated April 8, 2014 |  | \$4,600,000 <br> G.O. Ref. Bonds, 2014B Dated April 8, 2014 |  | \$20,595,000 <br> G.O. Prom. Notes, 2015A <br> Dated May 12, 2015 |  | \$22,300,000 <br> Taxable G.O. Refunding Bonds Dated November 19, 2020 (1) |  |  | TOTAL NEW DEBT SERVICE |  |  |
|  | $\begin{gathered} \text { PRINCIPAL } \\ (10 / 1) \end{gathered}$ | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | $\begin{gathered} \text { PRINCIPAL } \\ (10 / 1) \end{gathered}$ | $\begin{aligned} & \text { INTEREST } \\ & (4 / 1 \& 10 / 1) \end{aligned}$ | ```PRINCIPAL (10/1) (4/1/2021) (2/1/2024)``` | $\begin{gathered} \text { INTEREST } \\ (4 / 1 \& 10 / 1) \\ (2 / 1 / 2024) \end{gathered}$ | $\begin{gathered} \text { PRINCIPAL } \\ (10 / 1) \end{gathered}$ | INTEREST $(4 / 1 \& 10 / 1)$ TIC= $1.29 \%$ | TOTAL |  |  | Calendar Year |
| 2020 | \$1,420,000 | \$159,750 | \$235,000 | \$157,163 | \$3,015,000 | \$494,950 |  |  |  | \$8,481,335 | \$0 | 2020 |
| 2021 | \$1,450,000 | \$34,438 | \$240,000 | \$33,550 | \$2,975,000 | \$208,950 | \$1,020,000 | \$172,111 | \$1,192,111 | \$7,626,309 | \$118,566 | 2021 |
| 2022 | *** |  | \$245,000 | \$28,150 | \$2,280,000 | \$91,200 | \$2,440,000 | \$194,000 | \$2,634,000 | \$6,586,950 | \$147,335 | 2022 |
| 2023 | *** |  | \$255,000 | \$20,800 | *** |  | \$5,265,000 | \$180,580 | \$5,445,580 | \$6,620,980 | \$125,090 | 2023 |
| 2024 |  |  | \$265,000 | \$10,600 | *** |  | \$4,250,000 | \$146,358 | \$4,396,358 | \$4,671,958 | \$83,127 | 2024 |
| 2025 |  |  | *** |  |  |  | \$2,010,000 | \$114,483 | \$2,124,483 | \$2,124,483 | \$56,150 | 2025 |
| 2026 |  |  | *** |  |  |  | \$2,025,000 | \$97,398 | \$2,122,398 | \$2,122,398 | \$57,765 | 2026 |
| 2027 |  |  | *** |  |  |  | \$1,180,000 | \$77,148 | \$1,257,148 | \$1,257,148 | \$59,345 | 2027 |
| 2028 |  |  | *** |  |  |  | \$740,000 | \$63,578 | \$803,578 | \$803,578 | \$44,369 | 2028 |
| 2029 |  |  | *** |  |  |  | \$735,000 | \$53,588 | \$788,588 | \$788,588 | \$29,119 | 2029 |
| 2030 |  |  | *** |  |  |  | \$745,000 | \$42,930 | \$787,930 | \$787,930 | \$30,258 | 2030 |
| 2031 |  |  | *** |  |  |  | \$750,000 | \$31,755 | \$781,755 | \$781,755 | \$30,520 | 2031 |
| 2032 |  |  | *** |  |  |  | \$765,000 | \$19,755 | \$784,755 | \$784,755 | \$30,020 | 2032 |
| 2033 |  |  | *** |  |  |  | \$375,000 | \$6,750 | \$381,750 | \$381,750 | \$14,400 | 2033 |
|  | \$2,870,000 | \$194,187 | \$1,240,000 | \$250,263 | \$8,270,000 | \$795,100 | \$22,300,000 | \$1,200,431 | \$23,500,431 | \$43,819,913 | \$826,062 |  |

*** REFINANCED WITH 2020 ISSUE.
(1) This illustration represents a mathematical calculation of potential interest cost savings (cost), assuming hypothetical rates based on current rates for municipal bonds as of $9 / 15 / 20$. Actual rates may vary. If actual rates are higher than those assumed, the interest cost savings would be lower. This illustration provides information and is not intended to be a recommendation, proposal or suggestion for a refinancing or otherwise to be considered as advice.
(2) Present value calculated using the All Inclusive Cost (AIC) of $1.37 \%$ as the discount rate.

| Interest Rate Sensitivity |  |  |
| :---: | :---: | :---: |
| Change | Est. PV \% | Est. PV \$ |
| in Rates | Savings | Savings |
| $-0.30 \%$ | $5.498 \%$ | $\$ 1,119,371$ |
| $-0.20 \%$ | $4.966 \%$ | $\$ 1,011,027$ |
| $-0.10 \%$ | $4.438 \%$ | $\$ 903,596$ |
| $+0.10 \%$ | $3.395 \%$ | $\$ 691,211$ |
| $+0.20 \%$ | $2.877 \%$ | $\$ 585,819$ |
| $+0.30 \%$ | $2.363 \%$ | $\$ 481,092$ |


| ROUNDING AMOUNT... | \$4,466 |
| :---: | :---: |
| POTENTIAL GROSS SAVINGS. | \$830,528 |
| ${ }^{(2)}$ POTENTIAL PRESENT VALUE SAVINGS \$.. | \$796,741 |
| POTENTIAL PRESENT VALUE SAVINGS \%... | 3.913\% |
| POTENTIAL NEGATIVE ARBITRAGE \$ . | \$412,513 |

## City of Waukesha

Finance Committee
October 13, 2020
Hypothetical Savings by Component

|  | DEBT SERVICE SAVINGS |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar Year | General Fund | Sewer | $\frac{\text { Parking }}{(\text { Levy })}$ | $\xrightarrow[(\text { Porking Levy })]{ }$ | Cemetery | Water | $\frac{\text { Storm Water }}{\text { (Levy) }}$ | TIF \# 11 | TIF \# 17 | TIF \# 18 | TIF \# 20 | TIF \# 22 | TOTAL |
| 2021 | \$69,209 | \$1,747 | (\$2,007) | \$810 | (\$3) | \$30,661 | \$1,437 | \$1,868 | \$9,496 | (\$1,077) | \$2,677 | \$3,749 | \$118,566 |
| 2022 | \$77,652 | \$1,738 | \$3,006 | \$964 | (\$4) | \$32,159 | \$5,499 | \$5,998 | \$13,643 | \$3,758 |  | \$2,923 | \$147,335 |
| 2023 | \$74,682 | $(\$ 2,945)$ | \$3,026 | $(\$ 3,913)$ | \$58 | \$28,066 | \$5,581 | \$1,135 | \$13,725 | \$2,588 |  | \$3,088 | \$125,090 |
| 2024 | \$28,133 |  |  |  |  | \$29,171 | \$5,486 | \$4,842 | \$14,683 |  |  | \$813 | \$83,127 |
| 2025 | \$6,758 |  |  |  |  | \$31,196 | \$5,361 |  | \$12,835 |  |  |  | \$56,150 |
| 2026 | \$6,038 |  |  |  |  | \$34,271 | \$6,856 |  | \$10,600 |  |  |  | \$57,765 |
| 2027 | \$10,588 |  |  |  |  | \$32,621 | \$3,456 |  | \$12,680 |  |  |  | \$59,345 |
| 2028 |  |  |  |  |  | \$33,049 |  |  | \$11,320 |  |  |  | \$44,369 |
| 2029 |  |  |  |  |  | \$29,119 |  |  |  |  |  |  | \$29,119 |
| 2030 |  |  |  |  |  | \$30,258 |  |  |  |  |  |  | \$30,258 |
| 2031 |  |  |  |  |  | \$30,520 |  |  |  |  |  |  | \$30,520 |
| 2032 |  |  |  |  |  | \$30,020 |  |  |  |  |  |  | \$30,020 |
| 2033 |  |  |  |  |  | \$14,400 |  |  |  |  |  |  | \$14,400 |
|  | \$273,059 | \$541 | \$4,025 | (\$2,139) | \$51 | \$385,512 | \$33,677 | \$13,842 | \$98,981 | \$5,268 | \$2,677 | \$10,572 | \$826,062 |


| ROUNDING AMOUNT | (\$5,970) | \$4,288 | $(\$ 3,361)$ | \$2,820 | \$857 | \$3,563 | (\$354) | (\$2,511) | (\$1,249) | \$1,252 | \$1,369 | \$3,761 | \$4,466 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GROSS SAVINGS | \$267,088 | \$4,829 | \$664 | \$681 | \$908 | \$389,074 | \$33,323 | \$11,331 | \$97,731 | \$6,520 | \$4,046 | \$14,333 | \$830,528 |
| (1) PRESENT VALUE SAVINGS \$..... PRESENT VALUE SAVINGS \%... | $\begin{array}{r} \$ 260,824 \\ 3.174 \% \end{array}$ | $\begin{aligned} & \hline \$ 4,899 \\ & 6.604 \% \\ & \hline \end{aligned}$ | $\begin{gathered} \$ 499 \\ 6.055 \% \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \hline \$ 804 \\ 2.613 \% \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \$ 910 \\ 6.566 \% \\ \hline \end{array}$ | $\begin{array}{r} \$ 361,129 \\ 4.527 \% \\ \hline \end{array}$ | $\begin{array}{r} \$ 31,819 \\ 3.857 \% \\ \hline \end{array}$ | $\begin{gathered} \hline \$ 18,448 \\ 1.922 \% \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \$ 92,549 \\ & 11.569 \% \end{aligned}$ | $\begin{aligned} & \hline \$ 6,408 \\ & 2.465 \% \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \$ 4,041 \\ & 2.184 \% \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline \$ 14,410 \\ 1.441 \% \\ \hline \end{array}$ | $\begin{array}{r} \$ 796,741 \\ 3.913 \% \\ \hline \end{array}$ |

(1) Present value calculated using the All Inclusive Cost (AIC) of $1.37 \%$ as the discount rate.

