

### Year-to-Date Summary Statistics 2021

Services by Month:	21	20	19	18	17	16	15	14	13	12	11	10	09
January	14	10	9	22	22	13	15	12	10	18	11	14	14
February	5	12	13	13	15	6	10	17	9	12	18	10	14
March	18	12	12	16	11	14	10	16	13	13	13	17	14
April	14	12	15	11	18	14	15	14	16	20	21	11	12
May	17	12	20	20	20	11	18	20	14	18	14	19	20
June	40	20	27	22	15	16	21	16	9	18	27	21	15
July	23	21	17	17	15	22	25	15	15	18	10	21	14
August	28	16	14	16	14	18	15	18	20	14	14	13	17
September	7	15	21	26	13	23	15	22	12	23	8	14	14
October	0	25	17	14	16	19	13	17	16	23	13	24	17
November	0	25	13	16	18	18	13	8	16	18	13	16	16
December	0	22	5	5	11	13	12	17	19	10	22	8	19
<b>Total:</b>	<b>166</b>	<b>202</b>	<b>183</b>	<b>198</b>	<b>188</b>	<b>187</b>	<b>182</b>	<b>192</b>	<b>169</b>	<b>205</b>	<b>184</b>	<b>188</b>	<b>186</b>

#### Funeral Home:

Randle Dable	49
CCZ	29
Church and Chapel	31
Others	30
None	<u>27</u>
<b>Total</b>	<b>166</b>

#### Number of Services by Need:

	#	%
At-Need	<b>81</b>	49%
Pre-Need	<b>85</b>	51%

#### Types of Service:

Graves	46
Grave - Cremains	52
Grave - Natural	7
Crypt	18
Niche	35
Cremation Garden	8
Chapel Services	

Total **166**

#### PetBurials-2021

<b>Graves</b>	<b>1</b>
<b>Interments</b>	<b>1</b>
<b>Pet Stones</b>	<b>1</b>
<b>Total Sales \$</b>	<b>875</b>

Total

**166**

#### Saturday Services as % of total:

14%

#### Annual Service Numbers:

Total Services (2021)	166
Total Services (2020)	202
Total Services (2019)	183
Total Services (2018)	198
Total Services (2017)	188
Total Services (2016)	187
Total Services (2015)	182
Total Services (2014)	192
Total Services (2013)	169
Total Services (2012)	205
Total Services (2011)	184
Total Services (2010)	188
Total Services (2009)	186

**The Citadel  
Revenue  
\$213,870.50**

**Crescent North  
Revenue  
\$91,729.55**

Sales by Month:	21	20	19
January	6	2	11
February	5	5	9
March	11	9	18
April	17	8	11
May	12	7	14
June	19	14	16
July	14	18	15
August	13	11	10
September	4	21	7
October	0	16	11
November	0	14	11
December	0	13	8
<b>Total:</b>	<b>101</b>	<b>138</b>	<b>141</b>

#### Sales:

	Yr to Date
Graves	49
Crypts	10
Niches	44
Cremation Garden	15
Natural Burial (Section 12)	<u>25</u>
<b>Total Sales (2021)</b>	<b>143</b>

#### Number of Sales by Need:

		%
At-Need	<b>29</b>	28.71%
Pre-Need	<b>55</b>	54.46%
Combination	<b>16</b>	15.84%
<b>Total</b>	<b>101</b>	