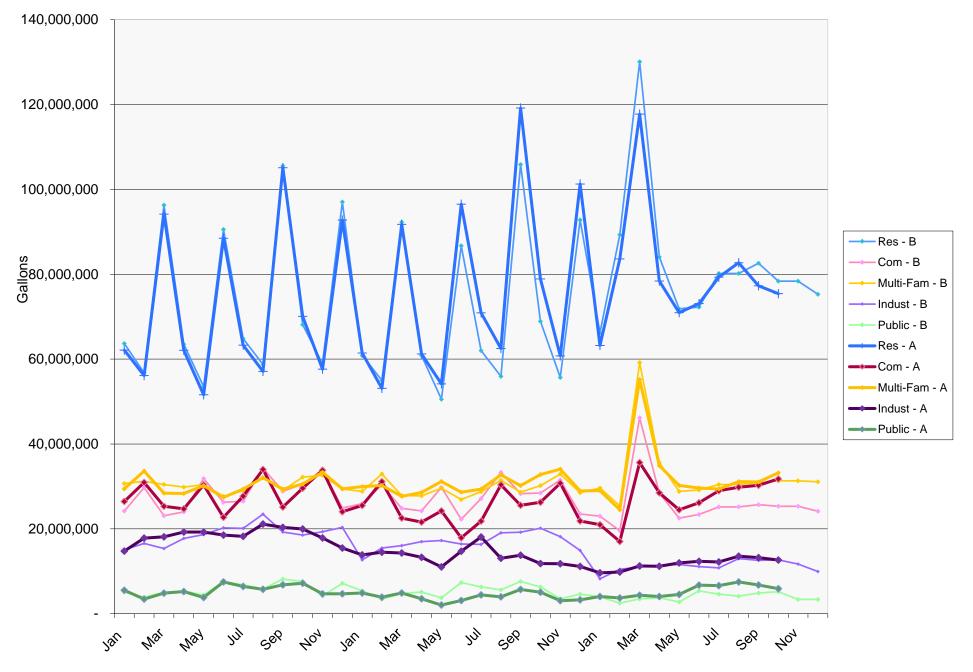
#### WAUKESHA WATER UTILITY STATEMENT OF REVENUES & EXPENSES MONTH ENDED 10/31/2021

	CURRENT MONTH					ANNUAL BUDGET			
	ACTUAL'21	BUDGET'21	VARIANCE	%	ACTUAL'21	BUDGET'21	VARIANCE	%	
OPERATING REVENUES:									
Residential	\$494,434.33	\$513,971.89	(\$19,537.56)	(3.80)	\$5,021,369.78	\$5,128,953.70	(\$107,583.92)	(2.10)	\$5,946,999.00
Commercial	173,100.97	137,933.27	35,167.70	25.50	1,397,432.03	1,315,735.54	81,696.49	6.21	1,526,403.81
Industrial	54,897.22	91,920.58	(37,023.36)	(40.28)	502,668.00	498,400.85	4,267.15	0.86	575,274.84
Public	29,571.51	36,863.21	(7,291.70)	(19.78)	265,651.91	219,792.40	45,859.51	20.86	249,014.96
Multi Family	167,469.98	158,062.65	9,407.33	5.95	1,596,063.96	1,572,844.38	23,219.58	1.48	1,817,325.83
Irrigation	12,669.32	7,336.21	5,333.11	72.70	93,448.29	28,780.29	64,668.00	224.70	58,052.66
Total Metered Sales	\$932,143.33	\$946,087.81	(\$13,944.48)	(1.47)	\$8,876,633.97	\$8,764,507.16	\$112,126.81	1.28	\$10,173,071.10
Private Fire Capacity	\$26,124.16	\$27,680.19	(\$1,556.03)	(5.62)	\$262,096.62	\$245,178.06	\$16,918.56	6.90	\$285,385.21
Public Fire Capacity	210,949.63	229,905.80	(18,956.17)	(8.25)	2,151,995.44	2,206,084.62	(54,089.18)	(2.45)	2,547,817.10
Other Operating Revenues	63,691.47	62,359.92	1,331.55	2.14	373,694.89	383,103.48	(9,408.59)	(2.46)	535,339.68
TOTAL OPERATING REVENUES	\$1,232,908.59	\$1,266,033.72	(\$33,125.13)	(2.62)	\$11,664,420.92	\$11,598,873.32	\$65,547.60	0.57	\$13,541,613.09
OPERATING EXPENSES:									
Source	\$81,001.32	\$81,357.46	(\$356.14)	(0.44)	\$815,065.87	\$821,290.78	(\$6,224.91)	(0.76)	\$989,753.81
Pumping	69,500.86	67,475.82	2,025.04	3.00	758,667.77	765,100.73	(6,432.96)	(0.84)	971,593.49
Treatment	38,888.11	35,629.57	3,258.54	9.15	400,636.12	433,346.33	(32,710.21)	(7.55)	560,491.51
Distribution	82,383.77	103,836.10	(21,452.33)	(20.66)	947,653.11	1,088,646.56	(140,993.45)	(12.95)	1,115,363.31
Customer Service	19,646.12	24,379.92	(4,733.80)	(19.42)	208,703.98	227,234.59	(18,530.61)	(8.15)	284,636.93
Administrative	86,614.06	111,344.40	(24,730.34)	(22.21)	1,185,304.56	1,416,641.82	(231,337.26)	(16.33)	1,766,376.29
Total	\$378,034.24	\$424,023.27	(45,989.03)	(10.85)	\$4,316,031.41	\$4,752,260.81	(436,229.40)	(9.18)	\$5,688,215.34
MANAGERS' MARGIN	854,874.35	842,010.45	12,863.90	1.53	7,348,389.51	6,846,612.51	\$501,777.00	7.33	7,853,397.75
Depreciation	175,063.84	174,893.59	170.25	0.10	1,748,507.72	1,748,935.90	(428.18)	(0.02)	2,098,723.08
Tax Equivalent	175,680.66	175,680.66	0.00	0.00	1,756,806.60	1,756,806.60	0.00	0.00	2,108,167.92
Other Taxes	10,799.65	11,500.46	(700.81)	(6.09)	126,953.33	135,189.69	(8,236.36)	(6.09)	165,094.31
TOTAL OPERATING EXPENSES	\$739,578.39	\$786,097.98	(\$46,519.59)	(5.92)	\$7,948,299.06	\$8,393,193.00	(\$444,893.94)	(5.30)	\$10,060,200.65
TOTAL OPERATING INCOME(LOSS)	\$493,330.20	\$479,935.74	\$13,394.46	2.79	\$3,716,121.86	\$3,205,680.32	\$510,441.54	15.92	\$3,481,412.44
NON OPERATING INCOME&(EXPENSE)	(177,524.25)	(203,113.17)	25,588.92	(12.60)	(1,870,687.84)	(2,207,178.25)	336,490.41	(15.25)	(2,042,247.68)
NET INCOME(LOSS)	\$315,805.95	\$276,822.57	\$38,983.38	14.08	\$1,845,434.02	\$998,502.07	\$846,931.95	84.82	\$1,439,164.76

### WWU Billed Gallons Actual v Budget 2019 - 2021



# Waukesha Water Utility Revenue Analysis October 2021

		CURRENT M	ONTH	YEAR TO DATE				
	ACTUAL'21	BUDGET'21	VARIANCE	%	ACTUAL'21	BUDGET'21	VARIANCE	%
OPERATING REVENUES:								
Residential	\$494,434.33	\$513,971.89	(\$19,537.56)	(3.80)	\$5,021,369.78	\$5,128,953.70	(\$107,583.92)	(2.10)
Commercial	173,100.97	137,933.27	35,167.70	25.50	1,397,432.03	1,315,735.54	81,696.49	6.21
Industrial	54,897.22	91,920.58	(37,023.36)	(40.28)	502,668.00	498,400.85	4,267.15	0.86
Public	29,571.51	36,863.21	(7,291.70)	(19.78)	265,651.91	219,792.40	45,859.51	20.86
Multi Family	167,469.98	158,062.65	9,407.33	5.95	1,596,063.96	1,572,844.38	23,219.58	1.48
Irrigation	12,669.32	7,336.21	5,333.11	72.70	93,448.29	28,780.29	64,668.00	224.70
Total Metered Sales	\$932,143.33	\$946,087.81	(\$13,944.48)	(1.47)	\$8,876,633.97	\$8,764,507.16	\$112,126.81	1.28
Private Fire Capacity	\$26,124.16	\$27,680.19	(\$1,556.03)	(5.62)	\$262,096.62	\$245,178.06	\$16,918.56	6.90
Public Fire Capacity	210,949.63	229,905.80	(18,956.17)	(8.25)	2,151,995.44	2,206,084.62	(54,089.18)	(2.45)
Other Operating Revenues	63,691.47	62,359.92	1,331.55	2.14	373,694.89	383,103.48	(9,408.59)	(2.46)
TOTAL OPERATING REVENUES	\$1,232,908.59	\$1,266,033.72	(\$33,125.13)	(2.62)	\$11,664,420.92	\$11,598,873.32	\$65,547.60	0.57

Waukesha Water Utility Consumption Analysis October 2021										
Sept 2021 Sept 2021 2021 YTD 2021 YTD 2021 YTD										
Customer Type	Gallons Billed	Gallons Budget	Over / (Under)		Gallons Billed	Gallons Budget	Over / (Under)			
Res - Single	66,236,400	68,216,700	(1,980,300)	-2.9%	699,856,000	725,151,700	(25,295,700)	-3.5%		
Res - Duplex	8,657,500	9,438,400	(780,900)	-8.3%	95,652,400	102,153,800	(6,501,400)	-6.4%		
Res - Triplex	541,000	720,300	(179,300)	-24.9%	6,284,600	7,847,800	(1,563,200)	-19.9%		
Res - Total	75,434,900	78,375,400	(2,940,500)	-3.8%	801,793,000	835,153,300	(33,360,300)	-4.0%		
Commercial	31,759,800	25,329,600	6,430,200	25.4%	273,481,100	264,377,600	9,103,500	3.4%		
Multi-Family	33,187,100	31,296,500	1,890,600	6.0%	328,160,100	330,781,400	(2,621,300)	-0.8%		
Industrial	12,643,100	12,699,600	(56,500)	-0.4%	117,791,800	112,841,600	4,950,200	4.4%		
Public	5,914,250	5,167,000	747,250	14.5%	54,171,950	40,609,300	13,562,650	33.4%		
Irrigation	1,588,300	754,000	834,300	110.6%	10,992,500	2,218,000	8,774,500	395.6%		
-	160,527,450	153,622,100	6,905,350	4.5%	1,586,390,450	1,585,981,200	409,250	0.0%		

### Waukesha Water Utility Expense Analysis October 2021

		CURRENT MO	ONTH	YEAR TO DATE				
	ACTUAL'21	BUDGET'21	VARIANCE	%	ACTUAL'21	BUDGET'21	VARIANCE	%
OPERATING EXPENSES:								
Source	\$81,001.32	\$81,357.46	(\$356.14)	(0.44)	\$815,065.87	\$821,290.78	(\$6,224.91)	(0.76)
Pumping	69,500.86	67,475.82	2,025.04	3.00	758,667.77	765,100.73	(6,432.96)	(0.84)
Treatment	38,888.11	35,629.57	3,258.54	9.15	400,636.12	433,346.33	(32,710.21)	(7.55)
Distribution	82,383.77	103,836.10	(21,452.33)	(20.66) 1	947,653.11	1,088,646.56	(140,993.45)	(12.95)
Customer Service	19,646.12	24,379.92	(4,733.80)	(19.42)	208,703.98	227,234.59	(18,530.61)	(8.15)
Administrative	86,614.06	111,344.40	(24,730.34)	(22.21) 2	1,185,304.56	1,416,641.82	(231,337.26)	(16.33)
Total	\$378,034.24	\$424,023.27	(45,989.03)	(10.85)	\$4,316,031.41	\$4,752,260.81	(436,229.40)	(9.18)
MANAGERS' MARGIN	854,874.35	842,010.45	12,863.90	1.53	7,348,389.51	6,846,612.51	\$501,777.00	7.33
Depreciation	175,063.84	174,893.59	170.25	0.10	1,748,507.72	1,748,935.90	(428.18)	(0.02)
Tax Equivalent	175,680.66	175,680.66	0.00	0.00	1,756,806.60	1,756,806.60	0.00	0.00
Other Taxes	10,799.65	11,500.46	(700.81)	(6.09)	126,953.33	135,189.69	(8,236.36)	(6.09)
TOTAL OPERATING EXPENSES	\$739,578.39	\$786,097.98	(\$46,519.59)	(5.92)	\$7,948,299.06	\$8,393,193.00	(\$444,893.94)	(5.30)
TOTAL OPERATING INCOME(LOSS)	\$493,330.20	\$479,935.74	\$13,394.46	2.79	\$3,716,121.86	\$3,205,680.32	\$510,441.54	15.92
NON OPERATING INCOME&(EXPENSE)	(177,524.25)	(203,113.17)	25,588.92	(12.60)	(1,870,687.84)	(2,207,178.25)	336,490.41	(15.25)
NET INCOME(LOSS)	\$315,805.95	\$276,822.57	\$38,983.38	14.08	\$1,845,434.02	\$998,502.07	\$846,931.95	84.82

Notes

1 <u>Distribution</u>: The Evergreen Water Tower was washed in October and those services were under budget by \$8,000. Also, as noted in previous months, property service replacements (\$6,660) and cross connections (\$5,700) have not began for the year and street service maintenance is under budget and will continue to be for the reminder of the year.

<u>Administration</u>: Health insurance costs (\$8,600), credit card fees (\$2,500) and travel expenses (\$1,500) were under budget, as well as costs associated with a new PSC rate application (\$5,000). We will see an uptick in these costs when a new rate application is submitted in 2022.

## WAUKESHA WATER UTILITY STATEMENT OF SOURCES AND USES OF CASH PERIOD ENDING OCTOBER 31, 2021

### Cash Balance - September 30, 2021

\$39,565,957

### SOURCES:

USES:

Operations:			
Customers - water sales	\$1,264,175		
Waste Water Utility - joint metering billing	74,891		
Rent of utility property - cellular leases	67,099		
Receipts on sewer bills	1,615,765		
Receipts from return flow	595,805		
Reimbursement from City for return flow expenses	467,648		
Partial refund from City of New Berlin for developer's deposit for BPS	2,543		
Other - miscellaneous	21,173		
Total Cash From Operating Activities	\$4,109,099		
Capital and Related Financing Activities:			
Grants			
Contributions	3,172		
Issuance of long-term debt	1,995,960		
Sale of short-term debt			
Interest income	5,189		
Total Cash From Capital/ Investing Activities	\$2,004,321		
Total Cash Receipts		\$6,113,420	
Salaries, wages, payroll taxes and benefits Subcontracted and outside services Disbursement to city for sewer transfer Disbursement to city for return flow transfer Pumping power	269,945 20,119 1,387,045 569,876 71,149		
Purchase of materials and supplies	91,130		
Tax equivalent - PILOT	51,150		
Acquisition of capital assets	2,884,187		
WIFIA Fees			
Debt service - principal			
Debt service - interest	174,634		
Total Cash Used		\$5,468,086	
Net Change in Cash			\$645,334
Cash Balance - October 31, 2021			\$40,211,290

### WAUKESHA WATER UTILITY BALANCE SHEET 10/31/2021

ASSETS	THIS YEAR
CURRENT CASH AND INVESTMENTS	¢27 245 500 07
ACCOUNTS RECEIVABLE	\$37,245,588.07
RECEIVABLE FROM SEWER REIMB	17,902,375.95
MATERIALS & SUPPLIES	0.01 439,389.25
OTHER CURRENT ASSETS	439,369.25 80,866.08
ACCRUED UTILITY REVENUE	0.00
TOTAL CURRENT ASSETS	\$55,668,219.36
DEFERRED	\$55,666,219.56
DEFERRED ASSETS	\$6,806,694.14
TOTAL DEFERRED DEBITS	6,806,694.14
RESTRICTED	0,000,034.14
DEBT PAYMENT ACCOUNT	\$1,081,552.27
DEBT RESERVE ACCOUNT	26,834.47
CONSTRUCTION FUND	153.99
TAX EQUIV RESERVE ACCOUNT	1,857,161.69
TOTAL RESTRICTED FUNDS	\$2,965,702.42
LONG TERM	\$2,000,02.12
UTILITY PLANT IN SERVICE-NET	\$96,973,769.58
PROPERTY HELD FOR FUTURE USE	2,935,089.69
CONSTRUCTION WORK IN PROGRESS	40,664,532.73
RESTRICTED NET PENSION	437,465.00
TOTAL UTILITY PLANT	\$141,010,857.00
TOTAL ASSETS	\$206,451,472.92
CURRENT CUR PORTION BOND	2 462 025 47
	2,463,025.47
NOTES PAYABLE ACCOUNTS PAYABLE	0.00
PAYABLE TO OTHER FUNDS	17,586,211.25
CUSTOMER DEPOSITS	4,225,662.34 171,136.93
A/P MISCELLANEOUS	0.00
TAXES ACCRUED	1,788,418.26
INTEREST ACCRUED	343,702.68
EMPLOYEE WITHHOLDING	9,939.55
ACCRUED PAYROLL	(0.04)
ACCRUED VACATION	221,740.37
TOTAL CURRENT LIABILITIES	\$26,809,836.81
DEFERRED CREDITS	φ20,000,000.01
CUSTOMER ADVANCES CONSTRUCTION	\$0.00
REGULATORY LIABILITY	414,062.50
	5,428,078.56
OTHER DEFERRED CREDITS	3,690,704.46
TOTAL DEFERRED CREDITS LONG-TERM	\$9,532,845.52
BONDS	\$94,886,601.88
EQUITY	
CAPITAL PAID IN BY MUNICIPALITY	\$2,752,750.55
EQUITY FINANCED BY UTILITY	35,686,796.44
EQUITY FROM CONTRIBUTIONS	34,241,250.70
RESTRICTED EQUITY	695,957.00
NET PROFIT (LOSS)	1,845,434.02
TOTAL EQUITY	\$75,222,188.71
TOTAL EQUITY AND LIABILITIES	\$206,451,472.92
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WWU TRANSMISSION AND DISTRIBUTION BUDGET VARIANCE ANALYSIS

Project	Project #	Description/Location	Budget	Current Estimate	PJC Total	Aldermanic District		Water Main Construction Completion
		Replace 2300 feet of 6-inch and 8- inch cast iron water main from 1929 with 12-inch PVC water				2	Eric Payne	
Prairie Ave & Sunset Drive Utility & Street Reconstruction	M00554	main on Prairie, from College to St. Paul, and replace 1700 feet of 20-inch cast iron water main from 1959 with 20-inch ductile iron water main on Sunset Dr., from Chapman to Center. The project is being done with the City Public Works Dept.		\$ 1,577,718	\$ 1,012,324	6	Jack Wells	October 2021
Caldwell St, Fairmont St & Lawndale Ave. Utility & Street Reconstruction	M00555	Replace approximately 2000 feet of 8" water main from 1917 - 1928 with 8-inch PVC water main on Caldwell Street, Fairmont Street, and Lawnsdale Avenue, from Fairview to Caldwell. The project is being done with the City Public Works Dept.		\$ 292,379	\$ 266,560	2	Eric Payne	April 2021
Oxford Rd & Downing St Utility & Street Reconstruction	M00556	Replace 500 feet of 8-inch cast iron pipe from 1954 with 8-inch PVC water main on Oxford and Downing. The project is being done with the City Public Works Dept.		\$ 154,301	\$ 144,715	8	Elizabeth Moltzan	May 2021
Perkins Ave - Main St. to Arcadian Ave. Utility & Street Reconstruction	M00557	Replace 1800 feet of 6-inch cast iron from 1924 and 12-inch ductile iron from 1970 with 12- inch PVC water main on Perkins Ave, from Main to Arcadian. The project is being done with the City Public Works Dept.		\$ 1,005,391	\$ 375,212	3	Cassie Rodriguez	May 2021
Shagbark to Coldwater Creek Dr.	M00565	Extend 12" water main through easement connecting Pebble Valley and Oakmont.		\$ 431,839	\$ 3,266	14	Rick Lemke	TBD
	Routine Projects			\$ 3,461,627	\$ 1,802,077			
<b></b>	Misc Ro		\$ 733,884	\$ 733,884	\$ 733,884			
l Ota		on & Distribution	\$ 5,572,280	\$ 4,195,511	\$ 2,535,961			

Bold Totals are Based on Bids