



City of Waukesha
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City of Waukesha Cover Sheet

Committee: Transit Commission Meeting	Transit Commission Meeting Date: 4/23/26
ID Number: #26-03423	Ordinance/Resolution Number (if applicable): N/A
Department Submitting: Public Works - Transit	Submission Date: 5/5/26
Agenda Item Title: Review and Act on Proposed Purchase of Fareboxes from SPX Genfare	

Issue Before the Council:

This item is to review and act on the proposed purchase of Fast Fare non-registering fareboxes from SPX Genfare for \$98,363 for a total of 31 units, etc. Waukesha Metro's current fareboxes are at the end of life, parts are no longer available and only costly temporary emergency support is available. Waukesha Metro switched to the WisGo fare payment system in 2023 for all pre-paid fares (Mobile, smartcard, etc) so the new fareboxes only need to collect cash fares or be "no tech fareboxes". The purchase of cash only fareboxes is a savings of at least \$500,000 in capital purchases and avoids an annual maintenance fee of \$50,000+ by not purchasing a high tech fareboxes and software system.

Metro conducted a Request for Proposals (RFP) for cash only fareboxes and received five proposals from 4 vendors (1 Vendor offered two proposals). Upon evaluation including demonstrations, Transit is recommending purchasing the Fast Fare fareboxes from Genfare as it was by far the best solution from a technical standpoint and costs were in line with the other proposals. The Genfare Fast Fare fareboxes can use Metro's existing cashboxes (that collect the cash and coin in the fareboxes) and vault at Badger Drive which reduces the scope of the project significantly and does not require costly alterations of Badger Drive building of at least \$38,000.

The Evaluation Committee had major technical concerns with two of the proposals, Payment in Motion and TAG Canada as the systems required installing a new vault which adds complexity to the project. The other two proposals, Diamond and Genfare Pace Maker, did not have a vault option and would increase security risk, require at least \$38,000 worth of alterations to the Badger Drive facility and create operational inefficiencies. The Genfare Fast Fare product also has the capability of being retrofitted to a "smart" farebox in the future should Metro decide to leave the WisGo system. Metro's current and previous farebox systems were from Genfare and both systems functioned well.

The estimated total cost of each proposed system, including additional equipment and/or alterations to the building, range from \$85,233.33 to \$157,836.00. Given that the Genfare Fast Fare proposal was rated significantly higher on the technical score and the middle of the total estimated costs, the Evaluation Committee believes the Fast Fare proposal provides the best overall value.

Options & Alternatives:

All of the known manufacturers who supply this type of farebox submitted a proposal. The only viable option would be to ignore the Evaluation Committee recommendation and select one of the other finalists, however, doing so will result in issues/costs listed in the previous section.

What is the Strategic Plan Priority this item relates to:

Financial Sustainability

What impact will this item have on the Strategic Plan Priority?

This purchase will allow for the continued collection of cash fares but can be done at less than 20% of the costs of a high-tech solution saving a minimum of \$500,000 in capital and avoiding an annual maintenance fee of \$50,000+.


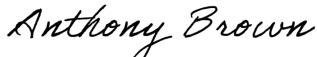
Financial Remarks:

Federal funds will pay \$78,690.40 of the purchase (80%) with the remaining \$19,672.60 from the City share of Transit Operations which will be reimbursed by using federal relief funds which the net result will mean no City funds will be used for this project. This purchase is significantly under the approved CIP budget of \$160,000.

Executive Recommendation:

Recommend approval.

Reviewed By:

City Attorney 	Date Reviewed 16 Apr 2026
Finance Director Joseph P. Ciurro	Date Reviewed
City Administrator Anthony W. Brown 	Date Reviewed 04/16/2026

Waukesha Transit Commission
Non-Registering Fareboxes
Procurement No. 26-0033
Proposals Received March 2, 2026
Estimated Total Costs for Each Proposal

	System Cost	Additional Costs	Total	Notes
Genfare Pace Maker	\$ 119,836.00	\$38,000	\$ 157,836.00	Building modifications
Genfare Fast Fare	\$ 98,363.00		\$ 98,363.00	
Diamond	\$ 63,627.75	\$38,000	\$ 101,627.75	Building modifications
Payment In Motion	\$ 85,233.33		\$ 85,233.33	
TAG Canada	\$ 97,650.00		\$ 97,650.00	

Quantity: 31 Fareboxes

Waukesha Transit Commission
Non-Registering Fareboxes
Procurement No. 26-0033
Proposals Received March 2, 2026

	Technical	Cost	Total	
Genfare Fast Fare	67.0	13.6	80.6	
Diamond	46.7	30.0	76.7	
Payment In Motion	43.3	19.4	62.8	
Genfare Pace Maker	51.7	3.4	55.1	Proposals below the red line were not considered after initial evaluation
TAG Canada	39.0	13.6	52.6	

Recommend Award to Genfare Fast Fare